

NSW Electricity Infrastructure Tenders

Guidelines – Tender Round 7

October 2025



Acknowledgement of Country

ASL would like to acknowledge the Traditional Owners of country throughout Australia and recognise their continuing connection to land, water and culture.

We pay our respect to their Elders, past and present.

Important Notice

ACKNOWLEDGEMENT

The provisions of the *Electricity Infrastructure Investment Act 2020* (NSW) (**EII Act**), *Electricity Infrastructure Investment Regulation 2021* (NSW) (**EII Regulation**), associated regulations and Regulatory Instruments made from time to time, and the Tender Rules apply to the Tender Rounds. This document includes a description of requirements of the EII Act, EII Regulation, associated regulations and Regulatory Instruments and Tender Rules but is not a substitute for, and does not derogate from, those requirements.

To the extent that these Tender Guidelines (**Guidelines**) may materially differ from the Tender Rules, the Consumer Trustee may, in its discretion, notify Proponents as to the interpretation that will apply in order to resolve such inconsistency.

DISCLAIMER

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The objective of the Tender Round is to receive offers for Products from persons who are interested in undertaking a Project and have the capacity, capability, and experience to do so. This document has been prepared to assist Proponents (and their Associates and Consortium Members) in making their own evaluation of the suitability of their Project to participate in the Tender Round, and does not purport to contain all the information that Proponents (and their Associates and Consortium Members) may require for participation in the Tender Round.

This document is not an offer document and is not intended to give rise to any contractual relationship. Proponents (and their Associates and Consortium Members) should conduct, and must rely entirely on, their own independent investigations, review, preparation of Bids, and analysis of the Tender Round, the Project and the information set out in this document or otherwise provided during the Tender Round, and not on this document.

This document provides a summary of the relevant parts of the EII Act, EII Regulation and associated regulations and policies as at 2 October 2025. Legislation and regulations may be subject to change.

The Tender Round is conducted in accordance with the EII Act, the EII Regulation and any other relevant associated regulations and Regulatory Instruments made from time to time. Further regulations and Regulatory Instruments (not yet made) may apply to a Tender Round including after its commencement, and these regulations and Regulatory Instruments may be required to apply to the Tender Round. Proponents are expected to comply with these instruments throughout the Tender Round, including where amendments to them take effect during the Tender Round. In this Tender Round new regulations could include, for example, changes to the NEL and NER. Any new regulations relevant to participation in the Tender Round will be notified by the Consumer Trustee.

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- ii. the exercise of any discretion, or the making of any decision, by ASL or its Associates in relation to the Tender Round, including in the assessment of any Bid by a Proponent and its Consortium Members and their respective Associates unless such liability results from ASL' fraud or wilful misconduct.

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ROLE OF OTHER ENTITIES

In accordance with Section 60(3) of the EII Act, the Consumer Trustee is to act independently and in the long-term financial interests of NSW electricity customers. In conducting activities in connection with this document and in the exercise of its statutory functions under the EII Act, ASL may consult with and share Proponent information with Assisting Entities and other relevant entities with regulated roles in the National Electricity Market (**NEM**), subject to the requirements of the EII Act. Further information for Proponents regarding the sharing of Proponent information and the role of relevant entities is set out in [Section 3](#), [Section 5](#) and [Section 6](#) of this document.

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Welcome to Tender Round 7

ASL, as the Consumer Trustee under the EII Act, has been directed by the NSW Minister for Climate Change and Energy to conduct a competitive tender for 500 MW of firming infrastructure, prioritising firming capacity in the Sydney-Newcastle-Wollongong (**SNW**) sub-region.

The direction is the result of a forecast shortfall for the summer of 2027-28 identified in the 2024 Energy Security Target Monitor (**ESTM**) report.¹

Firming infrastructure or firming capacity generally refers to flexible capacity that is scheduled by AEMO and can be dispatched through AEMO's central dispatch system.

This Tender Round is targeting firming infrastructure that can supply additional capacity to the grid or reduce load at short notice. Projects capable of supporting reliability in the SNW sub-region during periods of peak demand will be prioritised.

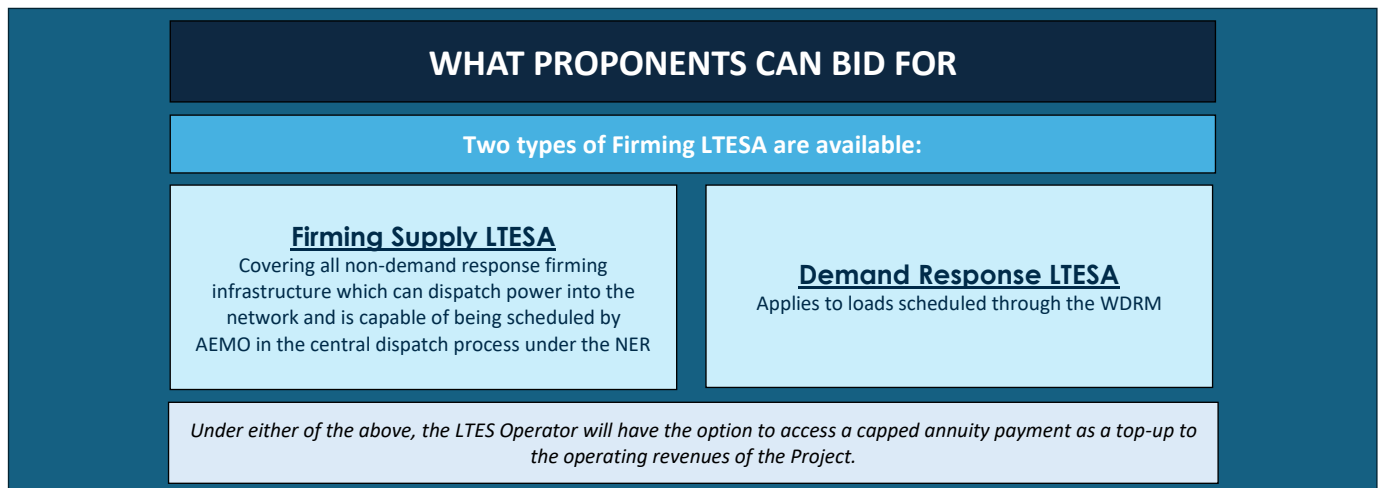
These Guidelines provide information to prospective Proponents planning to participate in this Tender Round, which is designed to support the delivery of high-quality electricity infrastructure that is in the long-term financial interests of NSW electricity customers.

A. WHAT FIRING TECHNOLOGY TYPES CAN PARTICIPATE?

Any firming technology type may participate in this Tender Round provided it meets the Eligibility Criteria. This includes the requirements that Projects can be scheduled by AEMO through central dispatch, with a minimum storage duration or run time of approximately 2 hours. Examples of such applicable technologies include battery storage, thermal storage, gas generation plants and loads capable of participating in the Wholesale Demand Response Mechanism (**WDRM**).

B. PRODUCTS AVAILABLE IN THIS TENDER ROUND

This Tender Round allows Proponents to bid for a Firming LTESA for Projects intending to connect to existing transmission and distribution infrastructure.











¹ <https://www.energy.nsw.gov.au/sites/default/files/2024-12/NSW-ESTM-report-2024-1.pdf>

C. KEY ITEMS TO CONSIDER FOR THIS TENDER ROUND

Key Item		What you need to know
Indicative tender size	500 MW	Where consistent with the EII Act, the Consumer Trustee may exercise discretion to recommend a greater or lesser volume of LTESAs than the indicative size as per the Infrastructure Investment Objectives (IIO) Report (2025).
Minimum Project Capacity	20 MW (AC)	<ul style="list-style-type: none"> A Minimum Project Capacity requirement of 20 MW is applied to this Tender Round. This requirement can be met through either: <ul style="list-style-type: none"> For Firming Supply (not aggregated), a Project with a capacity of at least 20 MW; For Firming Supply (Aggregated Project), consisting of component projects that collectively have a capacity of at least 20 MW and only includes components that are individually less than 20 MW; or For Demand Response, a Project with a capacity of at least 20 MW which may consist of individual Wholesale Demand Response Units which are lower or higher than 20 MW. <p>The Consumer Trustee reserves the right to consider Bids that don't adhere to these requirements on a case-by-case basis.</p>
Project COD	Projects should demonstrate a credible pathway to achieve Commercial Operations Date (COD) by November 2027.	<ul style="list-style-type: none"> Projects with an earlier target COD, and a credible pathway to achieve this milestone, will be considered to have higher merit. This aligns with the Minister's direction to the Consumer Trustee to conduct a competitive tender for the capacity shortfall in 2027-2028 identified in the 2024 ESTM Report.
Contribution Towards EST	Projects' Contribution Towards EST will be considered in the assessment as a strategic consideration.	<p>It is expected that a Project will need to meet the following conditions to have a Contribution Towards EST in the tender assessment:</p> <ul style="list-style-type: none"> not classified as existing, committed or anticipated, as per the July 2025 AEMO Generation Information update; for Projects below 5 MW which are ordinarily not recorded as part of AEMO Generation Information, have not already reached Final Investment Decision (FID) by 31 July 2025; for Demand Response, not include Wholesale Demand Response Units (WDRUs) that were registered with AEMO by 31 July 2025; and be located in the SNW subregion or in other subregions where the Project is able to contribute to EST. <p>Projects are expected to have a higher relative Contribution Towards EST if they are located in the SNW subregion and have a longer duration.</p>
Reliability contribution	A Project's reliability benefits will be assessed through modelled reduction to unserved energy (USE) within MC1 (Financial Value and System Benefits) and are expected to be an important driver of outcomes.	<ul style="list-style-type: none"> Reliability Contribution will apply the same considerations of additionality based on progress towards FC or FID as defined in Contribution Towards EST. Projects located in areas with relatively high Locational Reliability Factors in NSW in the near-term, as described in AEMO's 2025 Electricity Statement of Opportunities (ESOO) Report² figure 29 and Table 1 of these Tender Guidelines are likely to have relatively high reliability benefits. Projects with longer durations, all else being equal, are expected to have higher reliability benefits. Proponents should refer to Table 2 of these Tender Guidelines.
Offset contribution to scope 1 emissions	EII Regulation establishes the requirement to offset contributions to scope 1 emissions of greenhouse gas in NSW.	<ul style="list-style-type: none"> Projects that generate scope 1 emissions must comply with an annual offset and surrender regime managed by the offset regulator. These requirements are set out in the EII Regulation and compliance will be required by the relevant Project Documents. The Consumer Trustee will consider the emissions intensity of a BESS to be zero for the purposes of emissions intensity offset obligations for the BESS.
Treatment of future commitments related to social licence	Assessment of MC4 (Social Value) will consider technology and Project characteristics.	<ul style="list-style-type: none"> Opportunities for regional economic development will vary across Project and technology types, particularly given the focus on the SNW sub-region.

² https://www.aemo.com.au/-/media/files/electricity/nem/planning_and_forecasting/nem_esoo/2025/2025-electricity-statement-of-opportunities.pdf?rev=8746cf0303364c34a31b7c740b6cb275&sc_lang=en&hash=A3703CC88070C27BC883721B48940F41

D. IMPORTANT DATES

		Step	Date
		Tender Commencement Date	2 October 2025
		Registration, Bid and Q&A Open Date and Time	2 October 2025 5:00PM (AEST)
		Registration Closing Date and Time	6 November 2025 5:00PM (AEDT)
		Q&A Closing Date and Time	18 November 2025 5:00PM (AEDT)
		Bid Closing Date and Time	27 November 2025 5:00PM (AEDT)
		Notify Unsuccessful Proponents	April / May 2026
		Announcement of Selected Bids	April / May 2026

*Note: these dates are indicative for this Tender Round. Final dates will be published on the ASL website or notified as applicable via email to registered Proponents.

E. MEETING THE ENERGY SECURITY TARGET (EST)

Under the EII Act, firming infrastructure can contribute to the overall infrastructure investment objective of meeting the EST. The Consumer Trustee will consider the EST forecast using latest information and advice from the ESTM, and consider each assessed Project's contribution towards the EST, including a Project's support towards closing any forecast EST gaps identified. Projects located in SNW with a longer dispatch duration are expected to have a higher relative contribution towards the EST and any forecast gaps.

F. MEETING THE RELIABILITY STANDARD

Under the EII Act, firming infrastructure can also contribute to the overall infrastructure investment objective of meeting the reliability standard. The Consumer Trustee will assess a Project's contribution to system reliability in NSW as part of [MC1](#), with a focus on near-term reliability risks. Modelling for this assessment will be aligned with analysis presented in AEMO's 2025 Electricity Statement of Opportunities (**ESOO**) figure 29. Projects located in areas with relatively high **Locational Reliability Factors** and longer dispatch durations are expected to have high reliability benefits.

Storage Firmness Factors reflect the firmness of various technologies in meeting maximum demand, in MW. ASL considers that these factors are a reasonable proxy of the likely availability of Projects during periods of peak demand in NSW. A Project's Storage Firmness Factor is based on its dispatch duration, with durations that fall between the values in **Table 2** to be linearly interpolated.

A Project's Firmness Factor, as a percentage, is determined by multiplying the Project Capacity with its Locational Reliability Factor (**Table 1**) and its Storage Firmness Factor (**Table 2**), and dividing the result by the Project Capacity. This will serve as an indicator of a Project's reliability benefit. For example, a 100 MW 4-hour battery Project connecting at Sydney North 132 kV will have a Firmness Factor of approximately 85% ($= (100 \text{ MW} \times 100\% \times 85\%) / 100 \text{ MW}$). Similarly, a 100 MW 3-hour battery project connecting at Dapto 330 kV will have a Firmness Factor of approximately 26% ($= (100 \text{ MW} \times 41.26\% \times 64\%) / 100 \text{ MW}$), where 64% is the average Storage Firmness Factor between 2 hours and 4 hours.

Table 1 Locational Reliability Factors⁸

Location	Locational Reliability Factor (%)				
	110 kV	132 kV	220 kV	330 kV	500 kV
Albury	-	3.85	-	-	-
ANM	-	3.85	-	-	-
Armidale	-	44.25	-	44.63	-
Avon	-	-	-	41.26	-
Balranald	-	-	3.93	-	-
Bannaby	-	-	-	2.76	38.17
Bayswater	-	-	-	62.51	62.51
Beaconsfield	-	-	-	79.87	-
Belmore Park	-	79.87	-	-	-
Bendela	-	-	-	25.31	-
Beresfield	-	80.76	-	-	-
Beryl	-	45.15	-	-	-
Brandy Hill	-	80.76	-	-	-
Broken Hill	-	-	4.05	-	-
Buronga	-	-	3.96	-	-
Burrinjuck	-	7.25	-	-	-
Canberra	-	7.25	-	7.25	-
Capital	-	-	-	7.25	-
Casino	-	33.05	-	-	-

Location	Locational Reliability Factor (%)				
	110 kV	132 kV	220 kV	330 kV	500 kV
Coffs Harbour	-	57.36	-	47.09	-
Coleambally	-	3.23	-	-	-
Collector	-	-	-	7.25	-
Cooma	-	4.79	-	-	-
Cowra	-	28.99	-	-	-
Crookwell	-	-	-	2.76	-
Dapto	-	41.26	-	41.26	-
Darlington Point	-	3.23	3.93	3.93	-
Deniliquin	-	3.23	-	-	-
Dinawan	-	-	-	5.06	-
Dumaresq	-	-	-	44.63	-
Dunoon	-	33.05	-	-	-
Eraring	-	-	-	86.18	86.18
Finley	-	4.72	-	-	-
Forbes	-	28.99	-	-	-
Gadara	-	4.79	-	-	-
Glen Innes	-	44.25	-	-	-
Griffith	-	4.72	-	-	-
Gullen Range	-	-	-	2.76	-







Location	Locational Reliability Factor (%)				
	110 kV	132 kV	220 kV	330 kV	500 kV
Gunnedah	-	34.10	-	-	-
Hawks Nest	-	80.76	-	-	-
Haymarket	-	79.87	-	79.87	-
Holroyd	-	100.00	-	100.00	-
Ingleburn	-	-	-	100.00	-
Inverell	-	44.25	-	-	-
Jindera	-	-	-	3.55	-
Kangaroo Valley	-	-	-	25.31	-
Kemps Creek	-	-	-	100.00	100.00
Kempsey	-	57.36	-	-	-
Koolkhan	-	33.05	-	-	-
Kurri	-	80.76	-	-	-
Liddell	-	-	-	66.30	-
Lismore	-	33.05	-	47.09	-
Liverpool	-	100.00	-	100.00	-
Lower Tumut	-	-	-	4.79	-
Macarthur	-	100.00	-	100.00	-
Marulan	-	2.76	-	2.76	-
Mitchell	-	65.51	-	-	-
Molong	-	18.29	-	-	-
Moree	-	56.54	-	-	-
Mt Piper	-	-	-	44.39	38.17
Mullumbimby	-	33.05	-	-	-
Munmorah	-	-	-	86.18	-
Munyang	-	4.79	-	-	-
Murrumbateman	-	7.25	-	-	-
Murrumburrah	-	3.55	-	-	-
Muswellbrook	-	65.41	-	66.39	-
Nambucca	-	57.36	-	-	-
Narrabri	-	59.11	-	-	-
Newcastle	-	81.40	-	80.43	-
Orange North	-	44.39	-	-	-
Panorama	-	44.39	-	-	-
Parkes	-	28.99	-	-	-
Pt Macquarie	-	57.36	-	-	-
Queanbeyan 132	-	7.25	-	-	-
Raleigh	-	57.36	-	-	-
Ravine	-	-	-	4.79	-
Regentville	-	100.00	-	100.00	-
Rookwood	-	100.00	-	100.00	-
Rye Park	-	-	-	7.25	-

Location	Locational Reliability Factor (%)				
	110 kV	132 kV	220 kV	330 kV	500 kV
Sapphire	-	-	-	44.63	-
Singleton	-	65.51	-	-	-
Stockdill	-	-	-	7.25	-
Stroud	-	80.76	-	-	-
Stubbo	-	-	-	49.24	-
Sydney East	-	79.87	-	79.87	-
Sydney North	-	100.00	-	100.00	-
Sydney South	-	100.00	-	100.00	-
Sydney West	-	100.00	-	100.00	-
Tamworth	-	34.10	-	66.81	-
Taree	-	57.36	-	-	-
Terranora	33.05	-	-	-	-
Tomago	-	80.69	-	80.43	-
Tuggerah	-	86.18	-	86.18	-
Tumut	-	4.79	-	-	-
Upper Tumut	-	-	-	4.79	-
Uralla	-	-	-	42.71	-
Uungula	-	-	-	47.58	-
Vales Pt.	-	81.40	-	86.18	-
Vineyard	-	-	-	100.00	-
Wagga	-	3.55	-	3.55	-
Wagga North	-	3.55	-	-	-
Wallerawang	-	44.39	-	44.39	-
Waratah	-	80.76	-	-	-
Waratah West	-	-	-	80.43	-
Wellington	-	45.15	-	47.20	-
Williamsdale	-	7.25	-	7.25	-
Wollar	-	-	-	49.91	50.78
Wollar West	-	-	-	49.91	-
Yanco	-	4.72	-	-	-
Yass	-	7.25	-	7.25	-

Table 2 Storage Firmness Factors by duration

Battery Duration (hours)	2025 value
1	14%
2	43%
4	85%
6	98%
8 or longer	100%

G. KEY STAGES IN THE TENDER 7 PROCESS

Tender Step	Proponent requirements
Registration and Bid Submission	<p>Register to participate in this Tender Round by completing the registration form and any required approval forms for alternative corporate structures under Proponent Eligibility Criteria (EC14).</p> <p>Submit a completed Bid form online along with the required Returnable Schedules, including:</p> <ul style="list-style-type: none"> an executed Tender Process Deed; and declaring any Conflict of Interest; and submitting any other information necessary to satisfy the Proponent Eligibility Criteria, Project Eligibility Criteria, and the Merit Criteria. <p>Proponents must then provide a Security for Process Bond within eight (8) business days of Bid Submission.</p>
Bid Assessment	<div>  Proponent and Project Eligibility Assessment </div> <div>  MC1 – Financial Value and System Benefits </div> <div>  MC2 – Project deliverability and timeline </div> <div>  MC3 – Organisational, Resource and Financial capability </div> <div>  MC4 – Social Value </div> <div>  MC5 – Reduction in scope 1 emissions of greenhouse gas </div> <p>Due diligence may be undertaken on selected Bids at any time.</p>
Recommendations	Proponents may be requested to provide additional information, and the Project Documents may be negotiated.
Award	Execution of the relevant Project Documents.

H. APPLICATION OF TENDER CONDITIONS

Participation in the Tender Round is subject to compliance with the [Tender Conditions](#) and execution of the [Tender Process Deed](#).



1. Introduction

1.1 ABOUT ASL

ASL is the appointed Consumer Trustee under the EII Act.

As the Consumer Trustee for the NSW Government's [Electricity Infrastructure Roadmap \(Roadmap\)](#), ASL acts independently and in the long-term financial interests of NSW electricity customers to improve the affordability, reliability and sustainability of electricity supply. ASL is an independent subsidiary of AEMO.

In its role as the Consumer Trustee, ASL undertakes coordinated planning of long-term investment, designs and conducts competitive tenders under the EII Act to facilitate investment, authorises REZ network infrastructure, and provides financial risk management and advice, to help to accelerate the development of generation, storage and firming Projects with the greatest potential to help the State meet its future energy needs.

1.2 ABOUT TENDER ROUNDS

The tender process is designed to recommend quality Projects that are in the long-term financial interests of NSW electricity customers.

1.2.1 Energy Transformation in NSW

ASL's tenders are intended to support the energy transformation in NSW without getting in the way of what the market delivers best: finding new and better ways of delivering critical energy. Through competition, the market is expected to shape the mix of Projects supporting our legislated investment objectives.

1.2.2 Tender Size

In any Tender Round, the Consumer Trustee has the discretion to recommend LTESAs for a greater or lesser capacity than the indicative tender size, providing flexibility to adjust to market signals in a competitive environment. In exercising its discretion, the Consumer Trustee acts in the long-term financial interests of NSW electricity customers.

1.2.3 Open to NSW

Tender Rounds are open to all Projects that meet the [Eligibility Criteria](#) of being in the NSW region of the NEM, including new market participants that have not previously participated, to maximise competition in each Tender Round.

While participation is open to all Projects in the NSW region of the NEM, priority will be given to Projects located in the SNW sub-region and to those in areas with relatively high Locational Reliability Factors in the near term.

1.2.4 Certainty and transparency of process

Tender Rounds are designed to provide a transparent tender process to participating Proponents. A clear, consistent process supported by comprehensive and strategic information delivery is expected to attract more Proponents and yield higher quality and more competitive Bids.



2. Firming LTESAs

2.1 OVERVIEW

This section outlines the commercial characteristics of the Firming LTESAs.

The Firming LTESAs have been designed to account for different technology types as below:

- **Firming Supply LTESA** – covers all eligible firming infrastructure except Demand Response. For example, battery storage, thermal storage and gas generation plants. This could include aggregated units to meet the Minimum Project Capacity.
- **Demand Response LTESA** – covers eligible aggregated loads scheduled through the WDRM.

A Firming LTESA is a financial derivative contract between an LTES Operator and the Scheme Financial Vehicle (SFV) that provides an LTES Operator with up to 15 one-year options to access an annuity payment by entering an Annuity Period. An LTES Operator can choose to exercise or not exercise its options, subject to the minimum notice period. An annuity payment of up to the Annuity Cap may be paid if the option is exercised and the Project's Net Operational Revenues were below the Net Revenue Threshold during the Annuity Period.

A repayment mechanism applies in certain circumstances and may allow the SFV to recoup some of its previous payments when an LTES Operator earns net revenue beyond a threshold. The repayment is capped at 100% of Historical Net Payments from the SFV to the LTES Operator.

Table 3 sets out the key Bid Variables, commercial terms and performance obligations for Firming LTESAs.

Table 3 Firming Supply and Demand Response LTESA key terms

Key term	Description
Bid variables	
Option periods	The LTESA provides for up to 15 years-worth of options to enter Annuity Periods, commencing from the first option date.
Annuity Cap	The annuity amount bid (in \$/year) submitted by the Proponent in a Tender Round process, being the maximum annuity per year that the SFV may pay to the LTES Operator.

Key term	Description
Net Revenue Threshold	A Net Revenue Threshold (in \$/year) bid by the Proponent, below which the Project is expected to be paid an annuity payment and above which additional provisions apply which reduce the annuity payment and trigger the repayment mechanism.
Commercial Operations Date	The target date for the LTES Operator to achieve commercial operations for the Project.
Excluded periods	Financial Years during contract term where the LTES Operator commits to not be able to exercise its option to enter an Annuity Period.
Other key commercial terms	
Exercise Notice period	Notice of exercise of an option must be provided at least 6 months, but not more than 12 months, before the beginning of the relevant Annuity Period.
Annuity Period	The fixed duration of the cash settled swap is one financial year, except if the Annuity Period extends beyond the Final Annuity Product End Date, in which case the Annuity Period ends on the Final Annuity Product End Date. Annuity Periods begin on 1 July and end on 30 June.
Net Operational Revenue	Intended to cover all revenue streams for the Project that the LTES Operator receives, netted off against permitted costs. This would include, but is not limited to, gross revenue generated through the wholesale energy market, ancillary markets, system services, any future emerging markets and any other offtake contracts, minus certain costs, including the cost of purchasing energy to generate these revenues (where applicable).
LTESA annuity payment calculation	The annuity payments are calculated such that they equal the lesser of the: <ul style="list-style-type: none"> • Annuity Cap, or • $\text{Annuity Cap} - 75\% \times (\text{Net Operational Revenues} - (\text{Net Revenue Threshold} - \text{Annuity Cap}))$.
Repayment mechanism	The repayment mechanism applies when the LTES Operator's Net Operational Revenue exceeds its Net Revenue Threshold. The maximum an LTES Operator can be asked to repay is 100% of Historical Net Payments from SFV to LTES Operator. The repayment mechanism works as follows: <ul style="list-style-type: none"> • Repayment applies to the amount of Net Operational Revenue that exceeds the Net Revenue Threshold. • A fixed revenue sharing percentage of 50% applies to the repayment calculation.
Project location	For Demand Response, flexibility in the final location of Wholesale Demand Response Units may be allowed if the Locational Reliability Factor for the components in the Project are equal to or greater than the minimum specified in the Bid. This does not apply to Projects delivered as a single Project.
Offset requirements	LTES Operators that generate scope 1 emissions of greenhouse gas in NSW are required under legislation to procure and surrender offsets. Under the EII Regulation, for energy storage Projects charging from the NEM, the firming infrastructure emissions intensity is taken to be zero.
Performance obligations	
Performance Requirements	<p>This Tender Round aims to contribute to improving system reliability in NSW. The LTESA includes economic incentives for LTES Operators to ensure their Project is available and responds during times of system stress and throughout the year.</p> <p>A Project must meet certain performance requirements to receive the full annuity payment. The consequence for failure to comply differs based on the amount of notice that a Project receives for the relevant event. If the Minimum Notice is provided then a financial rebate applies which reduces the payment made to LTES Operator. Otherwise, there are best endeavours obligations to comply.</p> <p>Performance requirements apply to an LTES Operator under both a Firming Supply LTESA and a Demand Response LTESA, however, they are structured differently to account for the type of firming infrastructure.</p> <p>An LTES Operator under a Firming Supply LTESA must respond to Actual Lack of Reserve (LOR) 2 or 3 events. During these events, it must bid an average of at least 50% of Maximum Capacity into a performance event for a cumulative duration of the Minimum Hours (as bid by a Proponent) or until the event is completed or cancelled.</p> <p>An LTES Operator under a Demand Response LTESA must respond to Actual LOR 2 and 3 events. During these events, it must bid an average of the Guaranteed Capacity for the duration of a performance event.</p> <p>Reporting obligations on performance during performance events may also apply.</p>

Key term	Description
Minimum Notice	<p>Firming Supply: 6 hours minimum notice from time of forecast notice.</p> <p>Demand Response: 6 hours minimum notice from time of forecast notice, but also relief from subsequent Performance Events occurring within 24 hours.</p> <p>For both Firming and Demand Response: where there is a performance event with notice being shorter than the Minimum Notice, the LTES Operator will have a best endeavours obligation to be available and bid their maximum available capacity during the event.</p>
Maximum Performance Rebate	<p>Firming Supply: the maximum performance rebate is capped at 25% of annuity payment and 10% per individual event.</p> <p>Demand Response: the maximum performance rebate on an annual and per event basis is 120%.</p> <p>For both Firming and Demand Response LTESAs, the maximum performance rebate is calculated based on average performance across events within a financial year, encouraging Projects to outperform requirements in some events to offset any underperformance in others.</p>

2.2 OFFSET CONTRIBUTION TO SCOPE 1 EMISSIONS

Under the EII Regulation and as required by the relevant Firming LTESA terms, LTES Operators must comply with certain requirements regarding the offset of scope 1 emissions of greenhouse gases from firming infrastructure.³

The threshold and quantum of offset units correspond to the calculation of a yearly emissions intensity for firming infrastructure in the context of emissions intensity for all generation facilities in NSW. Unless otherwise determined by the Minister, these calculations are to be determined and published by the regulator, being the NSW Environment Protection Authority.⁴

The Consumer Trustee will consider the emissions intensity of a BESS to be zero for the purposes of emissions intensity offset obligations for the BESS. Consequently, the regulatory offset regime does not apply to these Projects. This may also apply to other energy storage firming infrastructure depending on their technology type.

In addition to these LTESA requirements relating to offsetting of scope 1 emissions, the EII Regulation requires the Consumer Trustee to consider a Project's contribution to the reduction of scope 1 emissions in the NSW electricity sector. This assessment is undertaken through [MC5](#), which seeks to support Projects contributing to NSW Government emissions reduction policy. In contrast, the LTESA requirement for offsets ensures that emissions resulting from a Project are offset appropriately.

³ See EII Regulation, Part 12.

⁴ EII Act, s 64(1)(c); EII Regulation, reg. 41A.

2.3 CONTRACTING STRUCTURE AND PROJECT DOCUMENTS

The award of a Firming LTESA is conditional upon entry by the Proponent into, and compliance with, the primary contractual Project Documents, outlined in **Table 4** below:

Table 4 Primary contractual Project Documents

Project Documents	Firming Supply	Demand Response
Project Development Agreement (PDA) <ul style="list-style-type: none">Includes obligations on the LTES Operator to achieve Financial Close and to construct and commission the Project to a level required to support the operation of the LTESA (with the SFV as counterparty).	Required	Not required
LTESA <ul style="list-style-type: none">Includes the specific terms of the derivative arrangements and ongoing operational obligations on the LTES Operator (with the SFV as counterparty).	Required	Required

The proforma Project Documents will be published on ASL's website. Proponents will be required to provide an executed Tender Process Deed on Bid submission, and enter into the LTESA and PDA (if required) at award stage if successful.



3. Tender and assessment process

The tender process has been designed to ensure a fair, transparent and equitable assessment.

The tender process has been streamlined to one-stage, with simplified merit criteria designed to maintain the current assessment rigor but in an accelerated process.

This section outlines the tender and assessment process that applies to all Proponents. The Consumer Trustee may vary this process, including cancelling the tender, where the Consumer Trustee considers that this is necessary to meet the long-term financial interests of NSW electricity customers.

Proponents and Projects for each Tender Round are required to demonstrate compliance with the [Eligibility Criteria \(EC\)](#) before being competitively assessed against the [Merit Criteria \(MC\)](#).

The primary consideration of the Consumer Trustee's assessment process is the extent to which a Bid offers financial value. The Consumer Trustee will also consider the extent to which a Bid is otherwise consistent with the requirements of the EII Act, including that its recommendation is in the long-term financial interests of NSW electricity customers.



The Online Portal will store the information submitted by Proponents and their Projects. Proponents will be able to access their information for future Tender Rounds. Proponents from previous Tender Rounds can access their previous submissions through the Online Portal, use this information as a reference, and make any necessary changes for future Tender Rounds. This will make the participation process easier and less time-consuming. To manage data risk, Proponents may request for their information to be removed from the Online Portal if they do not intend to participate in future Tender Rounds.

3.1 TENDER PROCESS

3.1.1 Submission of Bid

From the Tender Commencement Date, Proponents will receive access to the registration form via an online portal. Successfully registered Proponents must then submit a Bid form, supporting documents and mandatory completed Returnable Schedules as noted in these Guidelines.

Further details on the information and supporting documents required is provided in this section and in [Section 4](#).

Tender Process Deed

Proponents seeking to participate in the Tender Round are required to enter into a deed to govern the terms of engagement during the tender process for the Tender Round (**Tender Process Deed**).

The Tender Process Deed must be executed and submitted on Bid submission and contains customary provisions regarding the tender process, obligations relating to the protection of confidential information and limitations of liability.

The Tender Process Deed also governs the arrangements for the provision of, and recourse to, the Security for Process Bond required on submission.

Proponents should read [Section 5.19](#) of these Guidelines in order to complete and execute the Tender Process Deed. If a submitted Tender Process Deed is incomplete or not properly executed, the Consumer Trustee may assess the Bid as Non-Compliant.

Non-Compliant Bids may not be considered further, at the Consumer Trustee's discretion.

Security for Process Bond

The terms governing the Security for Process Bond are set out in the Tender Process Deed. Unless otherwise agreed by the Consumer Trustee, the Security for Process Bond is calculated as:

- \$500/MWh for all Projects except gas generation, capped at \$800,000 per Project; or
- \$4,000/MW for gas generation Projects, capped at \$800,000.

Proponents will be required to provide the Security for Process Bond within eight (8) Business Days after Bid submission. This bonding is intended to mitigate the risk of a Proponent being successful in the Tender Round but then failing to sign relevant Project Documents reflecting the successful Bid. Bids must be capable of acceptance by the SFV as determined by the Consumer Trustee for the Validity Period.

The Security for Process Bond must be in a form that is satisfactory to the Consumer Trustee. The requirements for the Security for Process Bond document are set out in the Tender Process Deed. The letter of credit or guarantee should be unconditional, irrevocable and able to be drawn on demand upon presentation at any time from the date that the Proponent submits its Bid through to the end of the Validity Period.

The Consumer Trustee can review Security for Process Bonds prior to submission.

Subject to the terms of the Tender Process Deed, an unsuccessful Proponent in a Tender Round, or a Selected Proponent that duly enters into the relevant Project Documents and provides the Initial Security, will have the Security for Process Bond returned.

Where a Selected Proponent is awarded an LTESA, the Initial Security is required to be provided by the LTES Operator within twenty (20) Business Days of contract execution. This security is intended to provide collateral where a Project fails to meet Financial Close or commercial operation or fails to meet certain other obligations, in accordance with the relevant Project Documents.

The terms governing the provision of this security are set out in the relevant Project Documents.

Q&A Process

The Consumer Trustee will operate a limited online question-and-answer process to facilitate the Tender Round. Proponents may submit clarification questions to the Consumer Trustee no later than seven (7) Business Days before the Bid Closing Date and Time (during Bid preparation).

Proponents should prepare any questions in a manner that does not disclose sensitive or confidential information. The Consumer Trustee will aim to respond to questions within five (5) Business Days of receipt (subject to the number, materiality and complexity of questions received) and share de-identified questions and clarifications with all Proponents.

Please note that the Consumer Trustee:

- is under no obligation to answer any question and, the Tender Conditions will govern any responses;
- will endeavour to make responses available to all Proponents (without identifying the party that submitted the relevant question); and
- understands that some specific questions or responses (e.g., regarding a particular Project) are sensitive and it would be appropriate not to circulate the response. If a Proponent does not wish a question or response to be made available to others, it must identify the question as 'Commercially sensitive – not for circulation', together with an explanation of why the information is Project specific and sensitive for the Consumer Trustee to consider. The Consumer Trustee may, in its discretion, decide whether to answer the question, including if a generic answer may still be given to all Proponents. The Consumer Trustee may seek probity advice to guide this decision.

Late Bids

Bids received after the Bid Closing Date and Time (Late Bids) may be accepted at the discretion of the Consumer Trustee. For example, the Consumer Trustee may admit Late Bids for assessment if:

- actions or omissions by the Consumer Trustee caused the delay in submission; or
- the Proponent can clearly document to the satisfaction of the Consumer Trustee that an event of exceptional circumstances caused the Bid to be lodged after the closing time.

In these cases, the Consumer Trustee, in its discretion, will determine the acceptance of a Late Bid.

Extensions

At its discretion, the Consumer Trustee may grant an extension of time to a Proponent (or Proponents).

Additional instructions or materials

The Consumer Trustee may issue additional instructions or materials such as Returnable Schedules, guidance notes, or legal documentation (e.g. Project Documents) ahead of the Bid Closing Date and Time. These additional instructions or materials can be issued at the Consumer Trustee's discretion.

Accuracy and Completeness of information

Proponents must ensure that all required information is complete and accurate. All Proponents should note Section 74 of the EII Act, which prohibits the giving of false or misleading information with penalties applicable to individuals and corporations. If a Proponent cannot provide the required information, this must be stated in the Bid and reasons given.

If the required information is incomplete or is provided in a format inconsistent with the requirements of these Guidelines, the Consumer Trustee may seek supplementary information or clarification from Proponents; or may assess the Bid as Non-Compliant. Equally, if required documentation is incomplete, not properly executed (in the case of a deed/agreement), or is provided in a format inconsistent with the requirements of these Guidelines and the Tender Process Deed, the Consumer Trustee may assess the Bid as Non-Compliant. Non-Compliant Bids may not be considered further, at the Consumer Trustee's discretion.

External advice

The Consumer Trustee may seek advice or support from subject matter experts and advisers. The Consumer Trustee's subject matter experts and advisers will be subject to market standard obligations to the Consumer Trustee (for example, regarding confidentiality, conflicts, and probity).

The role of relevant entities

When undertaking the Tender Round, the Consumer Trustee may seek input, or will receive, advice and inputs from a range of credible parties. AEMO may provide input on a Project's expected network impacts as the system operator. The Consumer Trustee will engage with, and share Proponent information with, relevant entities (including the SFV) as needed to administer its functions under the EII Act.

3.1.2 Registration

Registration is the first step in the tender process and must be completed before a Bid may be submitted. Proponents will need to create an account via the Online Portal to register a Project.

Proponents can only register and submit one Bid per Project. If a Project has multiple potential configurations or designs (such as capacity or storage duration), it is a matter for the Proponent to select its preferred configuration prior to registering and submitting a Bid.

A Bid will be considered a Duplicative Bid if it is in respect of essentially the same Project as another Bid from the same Proponent or its Associates and only has changes to the configuration or design (such as capacity or storage duration).

If a Proponent submits Bids that are considered by ASL to be Duplicative Bids, ASL will accept the compliant Bid that was submitted last. Any earlier submitted Duplicative Bid(s) will not be accepted and will not be assessed. Accordingly, if Proponents wish to change their Bid, they must notify ASL via the Online Portal that they wish to withdraw their existing Bid, then:

- a. register a replacement Bid before the Registration Closing Date and Time; and
- b. submit a replacement Bid prior to the Bid Closing Date and Time.

Successfully registered Proponents will be notified via the Online Portal of any changes made to the Tender 7 process.

Changes to the identity or corporate structure of a Proponent following registration will only be accepted if made in accordance with the Tender Conditions. The Consumer Trustee may, in its absolute discretion, impose additional requirements for such changes, including requiring the provision of further information or the execution of additional Tender Process Deeds by any relevant entities.

3.1.3 Default and Alternative Bids

Upon successfully submitting the registration form, Proponents will receive access to the Bid forms and Returnable Schedules needed to complete their Bids via the Online Portal.

Default Bid

Proponents must submit their Default Bid which:

- is aligned with prescribed Default Bid Variables; and
- includes completed Returnable Schedules and marked up or compare versions of Project Documents (where relevant).

Alternative Bid

To provide flexibility and encourage commercial innovation, Proponents may also submit one Alternative Bid. An Alternative Bid is in addition to the Default Bid without additional [Security for Process Bond](#) requirements. The

Alternative Bid may differ from the Default Bid by proposing different Bid Variables. Alternative Bids will be assessed against the same MC.

Proponents must submit their Alternative Bid using a separate set of Project Documents and Returnable Schedules for [MC1](#), to be submitted concurrently with the Default Bid. For clarity, the alternative bid cannot be used to modify project configurations (as per Section 3.1.2 of these Guidelines).

The Consumer Trustee may, at its discretion, amend or request that Proponents amend the permitted Bid Variables or number of Alternative Bids, at any stage of the tender process. In these cases, all Proponents at the will be notified of the conditions and timeframe to prepare their Alternative Bids.

3.1.4 Bid Variables

Table 5 below sets out the key commercial terms and Bid Variables to be submitted for a compliant Default Bid and Alternative Bid, irrespective of the selected Product. Bid Variables are allowed to differ between the Default Bid and Alternative Bid, as long as they still meet the below requirements.

Table 5 Bid Variables for Default and Alternative Bids

Key terms	Description	Bid Variables
Annuity Cap	The annuity amount (in \$/year) that is bid by the Proponent as the maximum amount payable by SFV to the LTES Operator in any year under an LTESA.	The Annuity Cap amount bid can be a single fixed number or bid as a schedule of values which vary by relevant annuity start date in nominal dollars.
Commercial Operations Date	The target date for the LTES Operator to achieve commercial operations for the Project.	Projects must commit to achieve COD by November 2027.
Project Capacity	For Firming Supply LTESA , the Maximum Capacity in MW as defined in the Firming Supply LTESA. For Demand Response LTESA , the Guaranteed Capacity in MW as defined in the Demand Response LTESA.	Single number applicable over the contract term.
Contract term	The period over which options to enter Annuity Periods are available under the LTESA, commencing after the first option date. The permitted value for this Bid Variable is up to a maximum of 15 years.	Projects may nominate a contract term of up to 15 years.
Net Revenue Threshold	A Net Revenue Threshold (in \$/year) bid by the Proponent, above which additional provisions apply which may reduce the annuity payment and trigger the repayment mechanism.	The Net Revenue Threshold can be provided as a single fixed number or a schedule of Net Revenue Thresholds that vary from the relevant Annuity Period start date in nominal dollars over the nominated contract term.
Excluded periods	Financial Years during contract term where the LTES Operator commits to not be able to exercise its option to enter an Annuity Period.	Projects can exclude selected LTESA Annuity Periods.
Storage Capacity (Firming Supply LTESA only)	The contracted maximum amount of energy (in MWh) as at COD that the Project is capable of storing and discharging for delivery to the grid.	Storage Capacity needs to be sized for dispatching for approximately 2 hours or longer at Maximum Capacity. Projects affected by storage degradation should provide a capacity degradation schedule over the contract term as part of this Bid Variable.

3.1.5 Bid Assessment

The Bid Assessment applies to all compliant Bids, irrespective of the Products being sought. Its purpose is to select a shortlist of Bids to progress to the Recommendation stage (**Project Shortlist**). All information provided by Proponents is assessed on an ongoing basis.

The Bid Assessment stage comprises three main subcomponents:

1. Proponent and Project Eligibility Criteria Assessment;
2. Merit Criteria Assessment; and
3. Portfolio Assessment and due diligence.

Proponent and Project Eligibility Criteria Assessment

The Proponent and Project Eligibility Criteria Assessment applies to all submitted Bids. Its purpose is to select the compliant Bids to progress to the Merit Criteria Assessment. All information provided by Proponents is assessed on an ongoing basis.

- All Proponents must provide information to satisfy the [Proponent Eligibility Criteria](#). Proponents not meeting all Project Eligibility Criteria may cease to be further considered by the Consumer Trustee.⁵
- The [Project Eligibility Criteria](#) are designed to ensure that only eligible Bids at an appropriate stage of development are assessed for merit. Bids that do not meet all Project Eligibility Criteria may cease to be further considered by the Consumer Trustee.⁶

ASL may verify compliance with Eligibility Criteria at any time throughout the Tender Process and Validity Period, by requesting further information from the Proponent or by using third party sources. Proponent's Bids must continue to satisfy the Eligibility Criteria through the Validity Period and Proponent must promptly advise ASL of any changes to their compliance. Non-compliance with any of the Eligibility Criteria at any time will render a Bid ineligible.

Merit Criteria Assessment

Bids that satisfy the Eligibility Criteria Assessment will be progressed to Bid Assessment. The purpose of this assessment is to develop a Ranked List of Bids with consideration given to the total merit score and the objectives and requirements of the EII Act and EII Regulation.

- Bids will be assessed and scored against the [Merit Criteria](#).
- An Alternative Bid will be assessed against the same Merit Criteria as the Default Bid.

Merit Criteria 1 (MC1) – Financial Value and System Benefits

[MC1](#) will assess the Project's contribution to system reliability in NSW, its impact on wholesale prices, its expected cost to NSW electricity customers and its expected system security benefits. MC1 will be assessed using the Bid Variables and the Project information submitted by Proponents.

The assessment will consider a range of costs under the LTESA and the Project's market and system benefits, including the:

- Project's contribution to reducing reliability risks in NSW ("**Reliability Contribution**") and reducing wholesale electricity market prices ("**Wholesale Market Benefit**");
- forecast net LTESA cost ("**Net LTESA Cost**") and maximum potential liability ("**Maximum Liability**");
- Project's potential value towards meeting system strength requirements or potential cost of system strength remediation; and
- Project's ability to provide essential system security services.

The Consumer Trustee may consider various scenarios for components within MC1 which lead to multiple plausible outcomes. Scenarios are developed internally and are used to evaluate Bids. A variety of scenarios may be used when modelling wholesale market benefits, LTESA cost, and reliability contribution. These scenarios may not relate or be consistent across components. High performing Bids are expected to demonstrate value to NSW electricity customers against a range of future outcomes.

Further guidance is provided in the [Financial Value market briefing](#) materials.

Merit Criteria 2 (MC2) – Project deliverability and timeline

[MC2](#) assesses a Project's progress (achieved milestone) and feasibility (forward plan) towards reaching COD by November 2027. The assessment will consider the following Bid aspects:

- Project development plan and schedule;
- grid connection application progress;

⁵ The Consumer Trustee may make exceptions where, in its discretion, it considers there are grounds for the Project to be considered further by the Consumer Trustee – see Tender Rules 3.1.2.

⁶ The Consumer Trustee may make exceptions where, in its discretion, it considers there are ground for the Project to be considered further by the Consumer Trustee – see Tender Rules 3.1.1.

- planning and environmental approval status; and
- status of land tenure.

Merit Criteria 3 (MC3) – Organisational, resource and financing capability

MC3 assesses the Proponent's capability, contracting delivery model, and financing strategy to ensure it can deliver the Project. The assessment will consider the following Bid aspects:

- track record;
- contracting delivery model;
- development funding; and
- financing strategy.

Merit Criteria 4 (MC4) – Social Value

MC4 assesses the quality of the Proponent's approach and strength of binding social licence commitments (**SLCs**) to improve regional economic development and support social value benefit realisation through; local supply chain development, employment and workforce development, First Nations participation and shared community benefits.

SLCs provided in the MC4 Returnable Schedule will form part of the Project Documents and be subject to contractual monitoring and enforcement regimes. The enforcement regimes are intended to ensure Proponents make consistent efforts toward meeting their commitments but provides for substitution of SLCs in exceptional circumstances where commitments become impossible or unreasonable to meet.

Merit Criteria 5 (MC5) – Reduction in scope 1 emissions of greenhouse gas

MC5 assesses the extent to which the Project contributes to a reduction in scope 1 emissions of greenhouse gas in the NSW electricity sector during Project operations. The assessment will consider the following Bid aspects:

- reduction in scope 1 greenhouse gas emissions;
- alignment with NSW government policy;
- Project characteristics; and
- contribution to reduction in emissions.

The Consumer Trustee will consider the emissions intensity of a BESS to be zero for the emissions intensity offset obligations that relate to the BESS. Consequently, the regulatory offset regime does not apply to these Projects. This may similarly apply to other energy storage firming infrastructure depending on their technology type.

Merit Criteria scoring and the Project Shortlist

A total merit score will be determined for each Bid based on the total weighted score of all Merit Criteria.

The Consumer Trustee will develop a Project Shortlist with consideration given to the total merit score and objectives and requirements of the EII Act and EII Regulation.

The Consumer Trustee will also consider a range of strategic considerations relevant to the objectives and requirements of the EII Act and EII Regulation, in developing the Project Shortlist. These may include, but are not limited to:

- the IIO Report and achievement of the development pathway;
- the Reliability Standard and the impact of the Project Shortlist on USE events;
- the contribution of the Project Shortlist towards the EST, and the ability of the Project Shortlist to close a forecast EST gap, based on an assessment consistent with the most recent ESTM approach;⁷
- deliverability and contracting risk (including commercial departures);
- portfolio considerations (as outlined in **Table 6** below);
- cost and risk to the SFV; and

⁷ Projects that are located in SNW and have a relatively longer dispatch duration are expected to have a high Contribution Towards the EST. Projects that were classified as existing, committed or anticipated in [AEMO's July 2025 Generation Information](#) update will be considered not additional and not contributing towards the EST. This also applies to existing WDRUs and components of Aggregated Projects <5MW with an FID before 30 July 2025.

- potential for a Project to avoid or defer costs of projected regulated investment in the network.⁸

Commercial departures

It is strongly advised that Proponents do not propose any departures to the Project Documents. Where necessary, departures should be limited to those critical to the Project's technical requirements.

Departures will be viewed unfavourably where the departure(s):

- changes a term that is necessary for the LTESA to qualify under the EII Act or is required for the SFV to administer the LTESA as contemplated by the EII Act and supporting regulations;
- increases the financial risks assumed by NSW electricity customers via the SFV in the Project Documents; or
- alters consistency with other LTESAs or would bring additional administrative burden and cost to the SFV.

Proponents must submit separate Project Documents for an Alternative Bid.

Portfolio assessment

The Consumer Trustee will assess the cumulative impacts that may arise in consideration of the Project Shortlist.

For transparency, **Table 6** outlines the portfolio level adverse outcomes that may be considered in the Portfolio assessment.

Table 6 How issues identified at Portfolio assessment may be considered

Issue	Where this may impact a Project	How this may be considered (at the Consumer Trustee's discretion)
Adverse network effects	Where multiple shortlisted Projects collectively give rise to adverse network effects (e.g. the Projects are connecting behind the same constraint, resulting in adverse network events such as increased curtailment or reduced reliability impact).	One or more Projects may be excluded from further consideration to avoid adverse network impacts. These limits will be developed and applied at Portfolio Assessment, based on the Portfolio Shortlist.
Adverse community effects	Where multiple shortlisted Projects are in a similar geographic location.	One or more Projects may be excluded from further consideration to avoid cumulative impacts from multiple Projects which have the potential to significantly affect community support.
Proponent concentration risk	Where several shortlisted Projects are proposed by the same Proponent, creating a material risk as determined by the Consumer Trustee.	The Consumer Trustee may consider cumulative risks associated with multiple contracts with a single Proponent, including cumulative capacity compared to the indicative tender size.
Other adverse effects	Where a shortlisted Project has a material detrimental effect to a higher ranked Project, as determined by the Consumer Trustee.	The Consumer Trustee will retain discretion to rule out Projects where they have material adverse impacts on other, higher scored shortlisted Projects.

Due diligence

Due diligence may be undertaken on Bids at any time during the tender. Activities may include:

- commissioning or completing relevant research, analysis and modelling to support assessment of Bids;
- contacting any relevant Government, Assisting Entity or other relevant party in relation to a Bid, Project or Proponent;
- collecting and verifying information related to Know-Your-Customer requirements;
- seeking information from third parties (including relevant Government or Assisting Entities) to validate information provided by all Proponents relating to the progress of a Project and expected commissioning timeframes. This includes, but is not limited to, information from the relevant Network Service Provider (**NSP**), AEMO connections, the relevant local council and/or the State planning authority;
- in respect of Bids included in the Project Shortlist:

⁸ This is designed with consideration of EII Regulation, reg. 26(4A(b)).

- compliance by the Proponent (and the Bid Entity if different) and their direct and indirect owners with the Proponent Eligibility Criteria (and, in the case of the direct and indirect owners, as if the relevant direct or indirect owner was a Proponent or Bid Entity); and
- confirmation of continuing compliance with the Eligibility Criteria;
- confirmation of compliance with any applicable requirements under the *Foreign Acquisitions and Takeovers Act 1975* (Cth) and relevant work health and safety and other regulatory and government policy requirements; and
- enquiring into Proponent's practices regarding labour regulations, including ethical employment practices, workplace health and safety and environmental practices.

Bids that are the subject of adverse due diligence findings may be excluded from consideration, or, in respect of Bids included on the Shortlist, excluded from selected as a Recommended Bid, at the absolute discretion of the Consumer Trustee. The Consumer Trustee may, but is under no obligation to, seek a response from a Proponent in relation to such an adverse due diligence finding prior to deciding whether to exercise its discretion to exclude a Bid from further consideration.

3.2 CONSUMER TRUSTEE RECOMMENDATION

The Consumer Trustee determines which Bids are recommended to the SFV (**Recommended Bids**).

The Consumer Trustee will only recommend a Bid where it considers that the recommendation would be in the long-term financial interests of NSW electricity customers (having regard to the assessment as a whole), and the recommendation satisfies or is consistent with all relevant statutory requirements and duties.⁹

In making recommendations to the SFV, the Consumer Trustee may be advised by and consider input from specialists and advisers (including both internal and external to the Consumer Trustee).

Recommendation by the Consumer Trustee to the SFV does not guarantee award of contract (see [Section 5.35](#)).

All unsuccessful Proponents will be notified and, at the Consumer Trustee's discretion, given an opportunity for feedback within probity considerations, in accordance with [Section 5.36](#) of these Guidelines.

3.3 AWARD AND CONTRACTING

Selected Proponents will enter into the relevant [Project Documents](#) with the SFV.

3.4 ADDITIONAL CONSIDERATIONS FOR PROPONENTS

The following sections are specific considerations for the Bid with respect to:

- Hybrid Projects;
- extension Projects;
- Aggregated Projects; and
- Demand Response.

Treatment of Hybrid Projects bidding for a Firming Supply LTESA

Hybrid Projects are co-located firming and generation assets that meet the Minimum Project Capacity in which both assets share a common connection point.

Hybrid Projects may participate in this Tender Round. Proponents may submit an assessed or non-assessed Hybrid Bid. To be assessed as a Hybrid Project as part of MC1, the Proponent must commit to deliver both components of the Hybrid Project (i.e., firming and generation) under the PDA by November 2027.

⁹ For example, under EII Act s 48(2), the financial value of LTESAs is to be the primary consideration for the Consumer Trustee when making a recommendation. Additionally, the Consumer Trustee must take into account the non-financial value criteria when making a recommendation in respect of an LTESA (see EII Regulation, reg. 30(3)).

Regardless of whether a Project bids as assessed or non-assessed, the firming supply LTESA will only relate to the scheduled components in accordance with the definition of firming infrastructure in Section 43(c) of the EII Act.

A Project with multiple assets of the same technology connecting to the system through a single Dedicated Connection Asset is not considered a Hybrid Project for the purposes of this Tender. The expectation is that the Project Documents may need to be amended to accommodate this type of Project.

Proponents that bid as an assessed Hybrid Project will be:

- assessed against the [Merit Criteria](#) for both the firming and generation components of the Project; and
- contractually committed to deliver all components of the Project, which will be reflected in the Project Documents.

If relevant, Proponents that bid as a non-assessed Hybrid Project may provide further information about their Hybrid Project configuration in the Bid submission for the purpose of assisting with any impacts on assessment, without making a contractual commitment to build both components.

The firming component of a Hybrid Project will be expected to meet the Project Eligibility Criteria for firming assets as per the Tender Rules, however, the eligibility of a Hybrid Project will be assessed by the Consumer Trustee on a case-by-case basis.

Extension Projects

Proponents with an extension Project may need to consider how to participate in a Tender Round. The Consumer Trustee has not defined what constitutes an extension Project and will make this decision on a case-by-case basis after assessing the Project. The following are indicators of an extension Project:

- the Project has a single connection point;
- a facility in construction or operation (initial stage) may already exist at this connection point;
- the proposed extension Project leads to an increase in MWh while MW remain constant;
- the Project consists of multiple stages, with each stage in principle capable of being owned by different equity holders, financed by different debt providers or built by different engineering, procurement and construction contractors; and
- stages of the Project may share infrastructure, but an initial stage is not necessarily dependent on a subsequent stage.

The eligibility of an extension Project will be determined on a case-by-case basis, however, it is expected that extension projects meet all Eligibility Criteria. An extension project cannot be part of an Aggregated Project. For example, an existing BESS of 300 MW / 600 MWh bids an extension by 600 MWh to 300 MW/1,200 MWh. If successful, the LTESA can only be exercised upon completion of the extension Project. The assessment may only consider the extension part of the project (in this example: 600 MWh) as additional from an [MC1](#) perspective.

Aggregated Projects

Aggregated Projects are eligible to bid into this Tender Round as one Project. Encouraging Aggregated Projects to participate in this Tender Round reflects the tender objectives of supporting flexible and decentralised storage solutions to help address the forecast EST gap. An Aggregated Project is an aggregation of components of the same technology type (e.g., standalone BESS) where components can be less than 20 MW, e.g., a portfolio of distribution network-connected batteries.

The components must be aggregated with the intention of meeting the Minimum Project Capacity of 20 MW (AC). It is not expected that multiple components which are individually over 20 MW will be aggregated for the purpose of submitting a Bid with a higher capacity.

Proponents seeking to submit a Bid for an Aggregated Project should note the following:

- **All components within the Aggregated Project must be delivered by November 2027** in accordance with [MC2](#). The COD date for the Project will be the date at which the last component reaches COD.

- Consistent with Section C – Contribution Towards EST, components of Aggregated Projects that are usually not reported in AEMO's Generation Information (e.g., BESS that are not part of AEMO's central dispatch process) should **not have achieved FID** as of 30 July 2025.
- An Aggregated Project with components that are not required to go through the NER Clause 5.3 process¹⁰ **are required to provide agreements with the NSP for each of these component(s)** and commit to participating in the voluntary central dispatch process. This requirement replaces the need to provide a connection agreement or a network service provider response to a connection enquiry ([EC8](#)).
- An Aggregated Project is **not required to provide a Community Engagement Plan** ([EC9](#)).
- **Flexibility on location for Aggregated Projects.** A change in location after this tender for any component within the Aggregated Project would be considered a material alteration under the PDA. The SFV may consider accepting a change in component(s) location on a case-by-case basis if the Locational Reliability Factor (as per **Table 1** at the publication of these Tender Guidelines) at the changed location is equal to or greater than the original Locational Reliability Factor.

Demand Response

Demand Response Projects are eligible to bid into this Tender Round if the WDRUs have not previously been registered in the WDRM and are not participating in the NSW Peak Demand Response Scheme (PDRS). In this Tender Round, the following are special considerations for Demand Response Projects to participate in this Tender:

- **Flexibility on location for Demand Response.** As part of the LTESA, the Proponent will nominate a minimum Locational Reliability Factor (as per **Table 1** at the publication of these Tender Guidelines) that will apply to WDRUs that make up the Demand Response Project. This ensures that the Project is committed to building in the high value network locations while also providing flexibility around the final customer base for Demand Response.
- A Demand Response Project is **not required to provide a connection agreement or a network service provider response to a connection enquiry** ([EC8](#)).
- A Demand Response Project is **not required to provide a Community Engagement Plan** ([EC9](#)).
- **Partial allocation of WDRUs.** To increase flexibility, Proponent may allocate parts of the capacity of larger WRDU to an LTESA.

¹⁰ This would include component BESS below 5 MW (AC) which comply with the Eligibility Criteria of this tender.



4. Assessment Criteria and Bid documentation

This section outlines the information and supporting documentation requirements for each Eligibility Criteria and Merit Criteria – collectively, the Assessment Criteria.

The Assessment Criteria have been designed to enable the Consumer Trustee to assess and recommend Projects consistently with the requirements of the EII Act and the EII Regulation.



Proponents should ensure that all the requested supporting documentation is provided in their response to each Eligibility Criteria or Merit Criteria. The Consumer Trustee will only assess the information submitted as part of Proponent's Bid. Returnable Schedules will be provided to Proponents for populating where specified.

It is the responsibility of a Proponent to ensure that its Bid addresses each of the Eligibility Criteria and Merit Criteria. Bids should not rely on links to external documents or websites, and information available via any such links will not be viewed during assessment.

4.1 ELIGIBILITY CRITERIA

The Project Eligibility Criteria and Proponent Eligibility Criteria are listed in **Table 7** and **Table 8**, respectively.

The Proponent must provide information as part of its Bid which demonstrates that the Proponent and its Project meet all the applicable Eligibility Criteria.

Proponents and Projects that do not meet all applicable Proponent Eligibility Criteria (including their Bid Entity, if applicable) or Project Eligibility Criteria may cease to be further considered by the Consumer Trustee. The Consumer Trustee may make exceptions to the application of the Eligibility Criteria where, in its discretion, it considers that there are grounds for the Project being further considered by the Consumer Trustee.

Proponents will be required to confirm compliance with each of the Eligibility Criteria at the time of submission of a Bid. Proponents are required to provide evidence to support their responses to each of the Eligibility Criteria when submitting a Bid. Proponents and their relevant Bids that satisfy the Eligibility Criteria will then be assessed and scored against the Merit Criteria.

4.1.1 Project Eligibility Criteria

Projects that do not meet all applicable Project Eligibility Criteria may cease to be further considered by the Consumer Trustee. The Consumer Trustee may make exceptions to the application of the Project Eligibility Criteria where, in its discretion, it considers that there are grounds for the Project being further considered by the Consumer Trustee.

EC7, EC8 and EC9 are not applied to Demand Response Projects as they are not deemed to be relevant to their technology type.

Table 7 Project Eligibility Criteria¹¹

EC	Project Eligibility Criteria	Firming Supply LTESA	Demand Response LTESA
EC3	Project has not previously been awarded an: <ul style="list-style-type: none"> • LTESA; • Access Right where the Access Right was conferred under an Access Scheme as a result of a competitive tender conducted by the Consumer Trustee¹²; or • Access Right where the Access Right was conferred under an Access Scheme other than by way of a competitive tender conducted by the Consumer Trustee, and the infrastructure project has achieved the Finance and Construction Criteria.¹³ 	✓	✓
EC5	Project must be registered or must state in its application that it intends to register with AEMO, for the central dispatch process under the NER in relation to the NSW region of the NEM.	✓ ¹⁴	✓ ¹⁵
EC6	Project was not identified as committed or existing in the AEMO Generation Information page published (by AEMO) on 14 November 2019, unless it is an expansion project to an existing storage or generation asset or the Project involves the addition of new storage or generation assets to existing shared infrastructure.	✓	✓
EC7	Project must have received a Secretary's Environmental Assessment Requirements (SEARs) or, if SEARs do not apply, have lodged a Development Approval application under the <i>Environmental Planning and Assessment Act 1979</i> (NSW) in relation to the Project. ¹⁶	✓	

¹¹ Only Project Eligibility Criteria applicable to this Tender Round are shown in Table 7. For a full overview of the Project Eligibility Criteria, refer to Section 3.1.1 ("Project Eligibility Criteria") of the Tender Rules.

¹² Except where the Consumer Trustee is satisfied there are "exceptional circumstances" which, if applicable, will be specified by the Consumer Trustee before conducting a competitive tender: EII Regulation, reg. 28(1)(b), (2), and (3) (for LTESAs).

¹³ EII Regulation, reg. 28(2c)

¹⁴ For Aggregated Projects, all components must be registered with AEMO to participate in the central dispatch process under the NER.

¹⁵ For Demand Response-based Projects, registration as a 'Demand Response Service Provider' and classification of Wholesale Demand Response Units (as defined in the NER) is required.

¹⁶ For Projects that have significant development planning approvals and formal documentation from relevant planning authorities that supersede SEARs documentation, the Consumer Trustee may choose to exercise its discretion in relation to how this Eligibility Criteria will apply.

EC	Project Eligibility Criteria	Firming Supply LTESA	Demand Response LTESA
EC8	Projects must be in receipt of a connection agreement or a network service provider response to a connection enquiry.	✓ ¹⁷	
EC9	Project must submit a Community Engagement Plan, that will become contractually binding upon award. ¹⁸	✓	
EC10	The Project is not in receipt of financial support in the form of project capital support, periodic payments or revenue underwriting from State or Commonwealth government.	✓	✓
EC11	Project must not be impacted by an order served on a relevant operator prohibiting connection to the relevant network infrastructure, under EII Act, Section 29.	✓	✓
EC12	Project must not use (as applicable): <ul style="list-style-type: none"> for generation infrastructure, generation from wood waste from timber native to Australia; and for firming infrastructure, generation from biomass from timber native to Australia.¹⁹ 	✓	✓
EC13	Project must be able to dispatch its registered capacity ²⁰ for a minimum specified duration. In accordance with 3.1.1 of the Tender Rules, for this Tender Round, the relevant minimum duration is approximately two (2) hours, which must be maintained over the term of the LTESA.	✓	✓

4.1.2 Proponent Eligibility Criteria

The requirements for the Proponent Eligibility Criteria are listed in **Table 8**. Proponents must propose one Bid Entity (EC16). Where such Bid Entity is not the Proponent, the Proponent must also provide equivalent information demonstrating that the Bid Entity also meets (or, when established, will meet) the Proponent Eligibility Criteria (other than EC16).

Table 8 Proponent Eligibility Criteria²²

EC	Proponent Eligibility Criteria
EC14	<p>The Proponent, and the Bid Entity (if different to the Proponent) must:</p> <p>(a) at the time of submitting the Bid, hold (or demonstrate that when established, it will hold) an Australian Business Number (ABN), and comply (or demonstrate that when established, it will comply) with all necessary authorisations that are material to the conduct of its business;</p> <p>(b) be one of:</p> <ul style="list-style-type: none"> an Australian entity incorporated under the <i>Corporations Act 2001</i> (Cth); a Commonwealth entity under Section 10 of the <i>Public Governance, Performance and Accountability Act 2013</i> (Cth); an Australian State or Territory owned (wholly or partly) corporation or a subsidiary of an Australian state or territory owned (wholly or partly) corporation; or an Australian local government or council or an Australian organisation that is purposed with representing and supporting local governments or councils. <p>Note: In some limited circumstances, a legal entity other than those listed above may be accepted as an eligible Proponent. Any other entity that wants to participate must seek approval from the Consumer Trustee prior to submitting a Bid, by submitting a query through the relevant tender portal.</p>
EC15	Proponent must not be named as an organisation on the Consolidated List maintained by the Australian Sanctions Office within the Department of Foreign Affairs and Trade.
EC16	Proponent must propose one Bid Entity.

¹⁷ This requirement has been removed for distributed Projects such as Aggregated Projects.

¹⁸ This requirement has been removed for other distributed Projects such as Aggregated Projects.

¹⁹ EII Regulation, regs 28(2A), (2B). See also EII Regulation, reg. 29(4).

²⁰ This is expected to apply to Aggregated Projects, including for registered capacity of its component projects.






EC	Proponent Eligibility Criteria
EC17	Proponent must not be, or become, bankrupt, insolvent, or be in, or enter into, administration, receivership or liquidation, or take advantage of any statute for the relief of insolvent debtors at any time during the Tender Round.
EC18	Proponent must not have had a judicial decision relating to employee entitlements made against it (not including decisions under appeal), where the Proponent has failed to pay any amounts required to be paid following that judicial decision.
EC19	Proponent must not have been named as an organisation that has not complied with the <i>Workplace Gender Equality Act 2012</i> (Cth).
EC20	Proponent must comply with: <ul style="list-style-type: none"> • obligations under employment contracts, industrial agreements, and awards; • codes of conduct and practice relevant to conditions of service and to the relations between the Proponent and the employees employed by the Proponent; and • applicable Workplace Health and Safety legislation.
EC21	Proponent must not, within the previous 10 years, have been subject to an inquiry by the NSW Independent Commission Against Corruption, or an equivalent body in a jurisdiction in Australia, where a finding has been made against the Proponent (including that the Proponent has engaged in corrupt conduct).
EC22	If the Proponent is a 'reporting entity' under the <i>Modern Slavery Act 2018</i> (Cth) the Proponent must have complied with its obligations under that Act, including (if applicable) registering a Modern Slavery statement with the Commonwealth Attorney General's Department.

4.2 MERIT CRITERIA

Proponents will be assessed against each of the following Merit Criteria outlined in **Table 9**, in accordance with the Tender Rules.

It is the responsibility of the Proponent to ensure that its Bid addresses each of the listed Merit Criteria. Bids should not include links to external documents or websites, as they may not be reviewed during the assessment process. All necessary forms and Returnable Schedules will be accessible via the Online Portal.

Table 9 Merit Criteria Weightings

	Merit Criteria	Weighting (%)
	Financial Value and System Benefits	40
	Project deliverability and timeline	30
	Organisational, resource, and financing capability	10
	Social Value	15
	Reduction in scope 1 emissions of greenhouse gas	5



MC1 – Financial Value and System Benefits

Scope: Assess a range of costs under the LTESA and the Project's market and system benefits. This includes the Project's expected:

- Reliability Contribution and Wholesale Market Benefit;
- forecast Net LTESA Cost and Maximum Liability;
- potential value towards meeting system strength requirements or potential cost of system strength remediation; and
- ability to provide essential system security services.

The key metrics for scoring in the MC1 assessment are expected to be the Reliability Contribution and Wholesale Market Benefit-to-Cost ratio.

Further metrics beyond those discussed below may be used in the assessment and will be provided as part of the MC1 Market Briefing Note. A higher administrative cost per LTESA for smaller Projects may also be considered under financial value

Reliability Contribution and Wholesale Market Benefit will apply the same considerations of additionality based on progress towards FC or FID as defined in Contribution Towards EST. For example, Projects that were classified as existing, committed or anticipated in AEMO's July 2025 Generation Information update will be considered to have no Reliability Contribution.

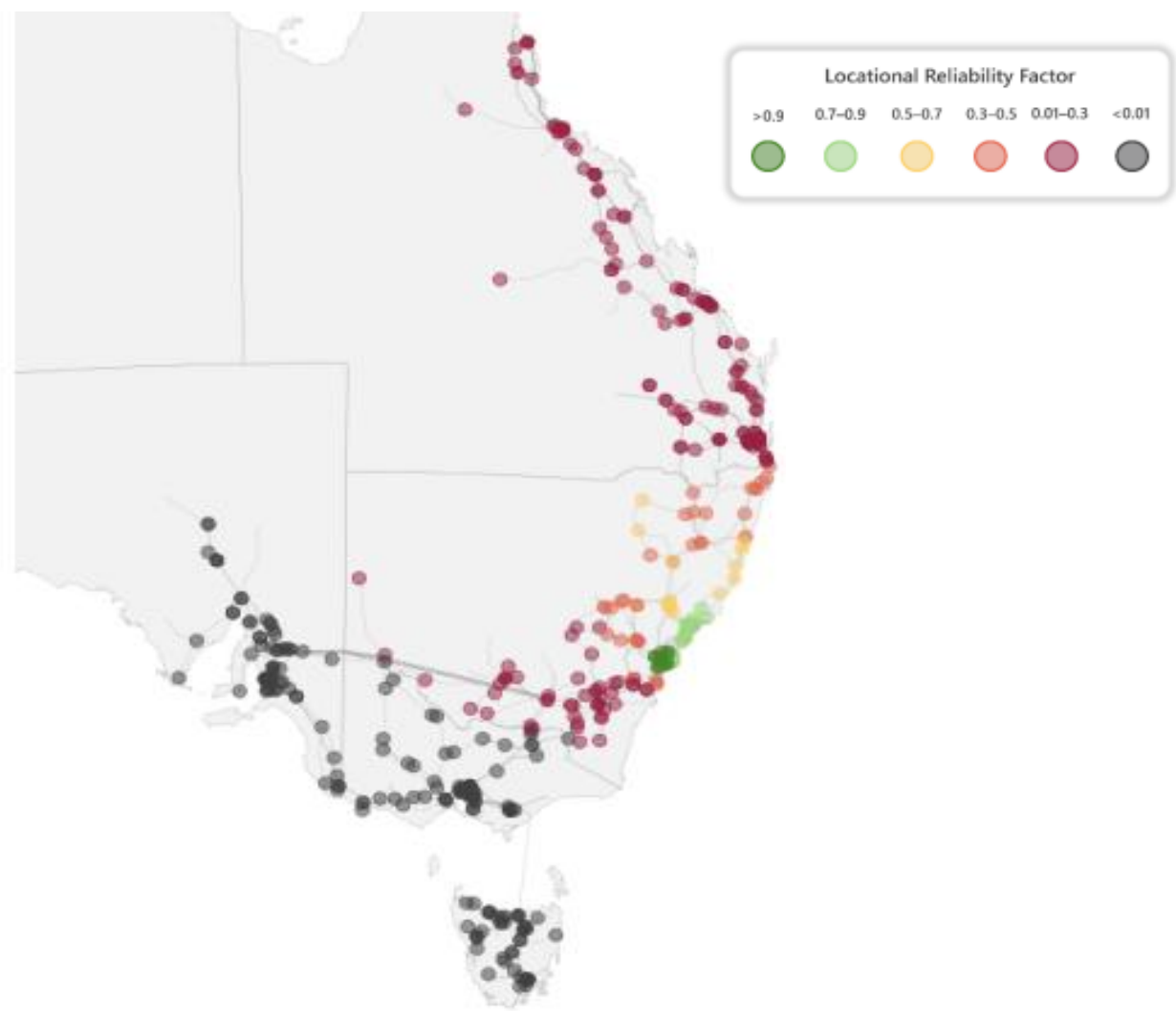
The assessment of MC1 will consider the factors in the EII Regulation, reg. 26(4) and 26(4A(a)).

Table 10 Components considered under MC1

What is assessed	What is required	What we are looking for
Reliability Contribution and Wholesale Market Benefits	<ul style="list-style-type: none">• Project details such as technology type, project capacity, storage capacity, COD, and grid connection point information.• Technology specifications including fuel source, operational life, round-trip efficiency.• Degradation profile for the Project, indicating annual degradation in aggregate for all Project components.• Operational constraints and costs, particularly as may apply to gas generators (e.g. fuel cost and onsite storage capacity for fuel) and Demand Response (e.g. maximum number of activations, price points for activation or limit to duration).• If relevant, a schedule of individual resources to be aggregated or expected number of WDRUs to meet the Project's guaranteed capacity and the proportion of different response technologies (e.g., behind the meter generation, load reduction) used to reduce demand through the Project.• Any other relevant Project documents.	<ul style="list-style-type: none">• Projects with a high potential to:<ul style="list-style-type: none">– reduce USE and provide a high Reliability Contribution; and– provide a high Wholesale Market Benefit for NSW electricity customers by lowering wholesale electricity market costs for meeting NSW demand.• Projects located in the SNW sub-region or other areas with good connection to load centres where Projects are likely to reduce USE. Projects located near a connection point with a relatively high Locational Reliability Factor in NSW in the near-term, as described in Table 1 of Section F – Meeting the Reliability Standard, and mapped in Figure 1 below.• Projects with earlier delivery dates that can provide a near-term reliability contribution, particularly in summer 2027/2028, and contribute to lowering wholesale prices earlier.

What is assessed	What is required	What we are looking for
		<ul style="list-style-type: none"> Longer storage duration provides higher reliability contribution and lowers wholesale prices during high price and volatility events, all else being equal.
Forecast Net LTESA Cost and Maximum Liability	<ul style="list-style-type: none"> Information as provided above which will inform the forecasting of a Project's potential net operational revenues. Bid variables for the LTESA, including the Annuity Cap, Net Revenue Threshold, Contract Term, and Excluded Periods. 	<ul style="list-style-type: none"> Projects with a low forecast Net LTESA Cost and Maximum Liability, as modelled considering the Bid Variables and potential for the Project to earn Net Operational Revenues. Competitive Bid Variables, including: <ul style="list-style-type: none"> low Annuity Cap and low Net Revenue Threshold; and reduced contract terms or excluding multiple Annuity Periods. A low Annuity Cap is expected to have greater impact than a low Net Revenue Threshold.
System Security	<ul style="list-style-type: none"> Features and basic specifications of the Project relating to system services (e.g. system strength remediation solution, capability for providing inertia, black-start capability) or associated planned works that could provide a contribution to system security services, including system strength, voltage control, frequency management and system restoration, if relevant. 	<ul style="list-style-type: none"> Project specifications which are more likely to have a low negative impact on system strength in NSW and low cost of remediation, or able to provide a system strength contribution. This may consider a Project's specified technical capabilities and Project's location with respect to a system strength node. Demonstration of the Project's ability to provide essential system security benefits.

Figure 1: Figure 29 of AEMO’s 2025 Electricity Statement of Opportunities Report²¹ – Locational Reliability Factors for NSW USE for the near-term operating conditions to be applied in the assessment of MC1



²¹ 2025 Electricity Statement of Opportunities Report, Page 69 ([2025-electricity-statement-of-opportunities.pdf](#)).



MC2 – Project deliverability and timeline

Scope: Assess the feasibility of the Proponent's:

- pathway and progress towards reaching Financial Close (**FC**) and Commercial Operations Date (**COD**); including risks to Project delivery by November 2027; and
- progress towards securing all required approvals, land and obtaining a grid connection agreement.

Selected Proponents will have the target FC, COD, and other key dates scheduled as milestones in the relevant Project Documents.

Table 11 Components considered under MC2

What is assessed	What is required	What we are looking for
Firming Supply LTESA²²		
Project development plan and schedule Proponents must demonstrate: <ul style="list-style-type: none"> • progress towards achieving key development milestones; and • a forward plan to deliver the Project by November 2027.²³ This includes credibility of the timeline and how identified risks and mitigations have informed the plan. 	<ul style="list-style-type: none"> • A Project development plan and schedule, including a strategy towards securing fuel supply storage and relevant contracting • Demonstrated understanding of key development and construction risks, including a Project risk register that outlines the key risks and relevant mitigation strategies for achieving FC and/or COD as planned. • Where applicable, Foreign Investment Review Board (FIRB) approval progress, requirements and/or any foreign ownership interests. 	<ul style="list-style-type: none"> • A credible Project development plan and schedule that demonstrates progress towards achievement of COD by November 2027, that is underpinned by mitigating risks and issues identified in grid connection approval, planning and environmental approvals and land tenure, with schedules supported by industry benchmarks. • Confirmation from the Proponent as to whether FIRB approval for the Bid or the Project is, or will be, required with supporting information including the Proponent's corporate structure, particularly in relation to any foreign ownership interests.
Grid connection application progress Proponents must demonstrate: <ul style="list-style-type: none"> • progress towards obtaining a grid connection agreement from the relevant NSP in line with the target COD; and • a forward plan to secure remaining grid connection milestones, including extent to which connection approval risks and issues have informed the Project development plan and schedule. 	<ul style="list-style-type: none"> • Connection application status including forward plan to secure connection, and evidence of connection status including engagement with relevant NSP and AEMO. • Evidence of connection approval progress,²⁴ such as: <ul style="list-style-type: none"> – Connection Enquiry Response; – evidence of progress of the Performance Standards package with AEMO; – clause 5.3.4 letter(s) (pursuant to clause 5.3.4 of the NER); 	<ul style="list-style-type: none"> • Significantly advanced progress with the relevant NSP and AEMO in relation to the Project. • Identification of key risks to obtaining grid connection with appropriate mitigants proposed.

²² For Aggregated Projects please provide evidence demonstrating how risks associated with the late delivery of individual facilities proposed to participate are being managed. Evidence should consider how risks associated with Project development, network connection, approvals and land tenure are managed at a portfolio level.

²³ For Aggregated Projects, assessment will consider the delivery date to be the date at which the last project reaches COD.

²⁴ This requirement could be exempted based on conditions outlined in Section 3.4 of these Tender Guidelines.

What is assessed	What is required	What we are looking for
	<ul style="list-style-type: none"> – evidence of progress of AEMO registration process; – grid connection agreement (or any related documentation); and – an outline of the key risks and relevant mitigants to the Project securing grid connection. 	
Planning and environmental approvals Proponents must demonstrate: <ul style="list-style-type: none"> • progress and forward plan to secure all necessary planning and environmental approvals. Including, if required, <i>Environment Protection and Biodiversity Conservation Act 1999</i> (Cth) approval. This includes the extent to which planning and environmental approval risks and issues have informed the Project development plan and schedule. 	<ul style="list-style-type: none"> • Planning approval documentation (e.g. Environmental Impact Assessment, Development Approval lodgement notification, Development Approval decision notice) and, where applicable, any modifications. • Summary of environmental approval progress with evidence and forward plan, and <i>Environment Protection and Biodiversity Conservation Act 1999</i> (Cth) approval (if required). 	<ul style="list-style-type: none"> • Evidence of progress towards securing all relevant planning and regulatory approvals and a pathway for securing any outstanding approvals required. • Timelines, conditions and risks from planning and environmental approvals have been appropriately integrated into the schedule. • Projects that have a clear and credible pathway for resolving any ongoing concerns or queries of the authorities providing the requisite planning and regulatory approvals.
Land tenure Proponents must demonstrate: <ul style="list-style-type: none"> • progress towards securing land tenure for Project and connection route, including the extent to which land tenure risks and issues have informed the Project development plan and schedule. 	<ul style="list-style-type: none"> • Site map of the Project, including Project site and all relevant easements, with cadastral ID, and Proponent land tenure rights, infrastructure and/or construction needs. • Complete Real Property Arrangements Returnable Schedule and supporting evidence, in alignment with the site map. 	<ul style="list-style-type: none"> • Land tenure rights secured for all of the Project sites including the connection route (where the connection route is the responsibility of the Project).
Demand Response LTESA		
Proponents must demonstrate: <ul style="list-style-type: none"> • progress towards achieving key development milestones; • a forward plan to deliver the Project by November 2027.²⁵ This includes credibility of the timeline and how identified risks and mitigations have informed the plan; and • progress towards registering with AEMO as a Demand Response Service Provider, in line with the target COD. 	<ul style="list-style-type: none"> • Project development plan and schedule. • Evidence of how the Demand Response portfolio will achieve COD (e.g. timeline setting out customer engagement, contracting with customers, hard and software installation and asset baselining approval from AEMO). • Evidence of engagement with AEMO for registration, or intent to register, as a Demand Response Service Provider (e.g. formal or informal correspondence with AEMO). • Evidence of progressing Demand Response Service Unit(s) baseline methodology submission and approval with AEMO (e.g. formal or informal correspondence with AEMO). 	<ul style="list-style-type: none"> • A credible Project development plan and schedule that demonstrates progress towards achievement of COD by November 2027. • Registered with AEMO as a Demand Response Service Provider, or significant progress in achieving registration. • Demonstration of clear understanding of how to progress Wholesale Demand Response Units through required AEMO approval processes.

²⁵ For Aggregated Projects, assessment will consider the delivery date to be the date at which the last component project reaches COD.



Foreign Investment Review Board (FIRB)

The Commonwealth Government requires investment approval over certain types of acquisitions by ‘foreign persons’ of equity interests in Australian companies and unit trusts, other interests in Australian businesses and Australian real property assets under the *Foreign Acquisition and Takeovers Act 1975* (Cth) and the accompanying relevant regulations (**FIRB Regime**). Some Projects may require approvals under the FIRB Regime, including approvals relating to acquisition of interests in land and / or establishment of a national security business.

The Proponent must provide the Consumer Trustee with confirmation that it has obtained or will seek any approvals under the FIRB Regime which may be required for a Proponent’s Project, including any relevant information.

The Consumer Trustee recommends that Proponents seek legal advice with respect to any such approvals.



MC3 – Organisational, resource and financing capability

Scope: Assess the capability of the Proponent and its key delivery partners (contractors and suppliers) to successfully deliver the Project, including:

- contracting model and resourcing;
- track record;
- development funding; and
- financing strategy.

Table 12 Components considered under MC3

What is assessed	What is required	What we are looking for
Firming Supply LTESA²⁶		
Contracting model and resourcing Proponents must demonstrate: <ul style="list-style-type: none"> • contracting model proposed to deliver the Project, including progress in contracting all key delivery partners; • engagement with construction contractors and equipment manufacturers; and • resourcing plan and personnel responsible for delivering the Project. 	<ul style="list-style-type: none"> • The Project's delivery contracting structure and/or commercial delivery model in diagrammatic representation, including all relevant works packages and activities related to procurement and construction of the Project. • An overview of progress toward securing construction cost (including equipment cost) certainty, including an outline of key risks associated with cost certainty. • An overview of progress towards mitigating cost uncertainty, including an outline of key risks associated with cost certainty. • Details of progress towards securing construction contractors and equipment manufacturers. • Evidence of engagement with construction contracts such as: <ul style="list-style-type: none"> – EPC Contractor and/or major equipment manufacturer engagement (e.g. correspondence, term sheet, early works contracts); – technical design summaries; and/or • other activities related to procurement and construction of the Project. 	<ul style="list-style-type: none"> • Robust and progressed contracting model with reputable key delivery partners, evidenced by progress with commercial negotiations or secured contracts. • A clear resourcing plan outlining availability of committed, qualified personnel for all Project phases (including names and qualifications), with defined roles and responsibilities and access to a skilled workforce for development, delivery, and operations.
Track record Proponent and their key delivery partners must demonstrate:	<ul style="list-style-type: none"> • An overview of the track record of the Proponent and key delivery partners involved in the Project, including relevant projects delivered and/or operated in the last five (5) years. 	<ul style="list-style-type: none"> • Proponent and/or its key delivery partners demonstrate strong credentials and track record in successfully delivering comparable projects (e.g. case studies of comparable projects in scale,

²⁶ For Aggregated Projects, please provide evidence showing how risks associated with the inadequate resources or experience in the teams developing individual facilities proposed to participate are being managed. Evidence should consider how these risks are managed at a portfolio level. This is in addition to evidence of the Proponent's ability to successfully aggregate such facilities.

What is assessed	What is required	What we are looking for
<ul style="list-style-type: none"> experience in successfully delivering comparable projects; and experience in engaging with relevant stakeholders required to deliver the Project, including public authorities, communities, regulatory entities, and contractors. 	<ul style="list-style-type: none"> Evidence of the track record of developing and delivering similar renewable energy projects and storage projects. An overview and evidence of the credentials and capabilities of the Proponent and the Project partners' key personnel responsible for the delivery of the Project. Information about whether the Proponent has previously been awarded an LTESA, noting that Proponents that have previously been awarded an LTESA which has subsequently been terminated may receive a lower score against MC3. Details of any material work, health and safety incidents that have occurred in the past five years regarding the Project, the Proponent or its contractors, including steps taken to mitigate the likelihood of future incidents. 	<p>complexity and/or technology), with strong work, health and safety management.</p>
Development funding Proponents must demonstrate: <ul style="list-style-type: none"> access to or defined pathway for securing the necessary funding to progress the Project through to FC, including funding secured, sources of funding and remaining funding requirements. 	<ul style="list-style-type: none"> Evidence of access to or pathway to securing financing for development (e.g. approved development funding, approved early construction budget). 	<ul style="list-style-type: none"> Demonstration of access to or a credible pathway for securing required development funding through to FC. Robust development phase budget with appropriate contingency allowance.
Financing strategy Proponents must demonstrate: <ul style="list-style-type: none"> their proposed financial strategy to secure capital required to deliver the Project; and their track record and ability to raise and secure capital (equity and debt) to achieve Financial Close and deliver the Project. 	<ul style="list-style-type: none"> A financing strategy or plan, and terms or agreements, including: <ul style="list-style-type: none"> evidence of financing for development (e.g. approved development funding, approved early construction budget, access to balance sheet capital); a demonstrated track record of successfully accessing or raising capital and/or engagement of external advisors with demonstrated track record of raising capital; for Proponents intending to utilise equity financing or corporate level debt facilities, details of, current availability of such facilities and the level of organisational endorsement and/or approvals for using such facilities concerning the Project (e.g. evidence of engagement with debt/equity financiers, firm financial commitments/contracts); and any evidence of progress to offtake agreements (such as virtual tolls or network services) or negotiations. 	<ul style="list-style-type: none"> A clear and credible pathway with defined steps to funding the delivery of the Project, including demonstrated track record for accessing or raising capital for similar projects.
Demand Response LTESA		
Financing strategy Proponents must demonstrate: <ul style="list-style-type: none"> progress towards securing their proposed customer base to form a Demand Response portfolio that can provide a high contribution to reliability in the SNW sub-region. 	<ul style="list-style-type: none"> Evidence of customer base to form a Demand Response portfolio (e.g. correspondence, MOU, term sheets). Evidence of sufficient customer base to maintain portfolio throughout the entire proposed LTESA term bid (e.g. any expected customer churn, ability to replace failing or lost customers, length of contract with customers). 	<ul style="list-style-type: none"> Evidence of a secured customer base for the Demand Response portfolio, or significant progress in securing customer base. Evidence of a strategy to deliver the Demand Response portfolio and maintain the portfolio/customer base through the proposed LTESA contract term.

What is assessed	What is required	What we are looking for
Track record Proponents and their key delivery partners must demonstrate: <ul style="list-style-type: none"> their experience in successfully delivering comparable projects. 	<ul style="list-style-type: none"> An overview of the track record of the Proponent and key delivery partners involved in the Project, including relevant projects delivered and/or operated in the last five (5) years. Evidence of the track record of developing and delivering similar Demand Response projects. An overview and evidence of the credentials and capabilities of the Proponent and the Project partners' key personnel responsible for the delivery of the Project. An overview of the track record of the deployed technology. Information about whether the Proponent has previously been awarded an LTESA, noting that Proponents that have previously been awarded an LTESA which has subsequently been terminated may receive a lower score against MC3. 	<ul style="list-style-type: none"> Proponent and/or its key delivery partners demonstrate strong credentials and track record in successfully delivering comparable projects (e.g. case studies of comparable projects in scale, complexity and/or technology).



MC4 – Social Value

Scope: Assess the quality of the Proponent’s approach and strength of binding commitments to improve regional economic development and support social value benefit realisation through; local supply chain development, employment and workforce development, First Nations participation and shared community benefits. This includes:

- demonstrating a clear understanding of local needs and considering the socio-economic context of the project location to deliver meaningful, proportionate and tailored commitments;
- where possible, aligning with local and regional initiatives, programs and partnerships to maximise collective impact;
- improvement in land use, considering any environmental constraints and opportunities in the site selection process, that is generally consistent with applicable NSW Government guidelines;
- adopting best practices in community and First Nations engagement strategies appropriate to the scope of the Project. Proponents should refer to the NSW First Nations Guidelines and relevant industry documents such as the [‘Clean Energy Council: A guide to benefit sharing options for renewable energy projects’](#) and the First Nations Clean Energy Network [‘Building Capacity of Proponents toolkit’](#) for additional resources and support; and
- consideration of how First Nations commitments support the targets and objectives of the [National Agreement on Closing the Gap](#).

The Consumer Trustee takes into account the First Nations Guidelines regarding consultation and negotiation with local Aboriginal communities and the [NSW Renewable Energy Sector Board \(RESB\) Plan](#). The MC4 Returnable Schedule is a mandatory attachment and will become contractually binding on award.²⁷

[Region-specific First Nations Guidelines](#) have been developed by a working group of local representatives and include:

- Goals and aspirations of a region.
- Outline of particular approaches to engagement.
- Priority areas of employment and income opportunities for local communities.

Where there is no region-specific guidance, refer to the [First Nations Guidelines for the NSW Electricity Infrastructure Roadmap](#).



For guidance, Proponents can refer to the [Social Value Market Briefing Note](#) on the Consumer Trustee’s [website](#).

²⁷ Voluntary Planning Agreement commitments will be considered during assessment but only commitments above and beyond existing VPA commitments will be contractually monitored in the PDA and LTESA.

Table 13 Components considered under MC4

What is assessed	What is required	What we are looking for
Understanding Local Needs <ul style="list-style-type: none"> • Demonstrated place-based understanding of local community and First Nations priorities and needs, supported by socio-economic data and evidence. • Consideration of local needs in the development, design or co-design of social value commitments. 	<ul style="list-style-type: none"> • Demonstrated understanding and evidence of: <ul style="list-style-type: none"> – the impact the Project will have on communities, including land use considerations; and – needs of local and First Nations communities (supported by socio-economic data) and how that has informed the development of social value commitments. • Description of community acceptance for site selection and Project layout, including consideration of community consultation and interests. 	<ul style="list-style-type: none"> • Clear understanding of local needs supported by socio-economic data, and from outcomes of previous or ongoing engagement activities. • Evidence of First Nations engagement aligned with Free, Prior and Informed Consent (FPIC), including demonstration of culturally aware engagement that has led to or is intended to establish meaningful relationships with relevant representative bodies. • Evidence of how site selection and/or layout has considered constraints, addressed community and stakeholder concerns, and an approach to avoid or mitigate impacts. This may include integration with land use practices adopted by local landowners, e.g. agricultural practices and/or Traditional Owners.
Local supply chain development <ul style="list-style-type: none"> • Local supply chain commitments (including local content, investment, innovation in the local supply chain and environmentally sustainable procurement). • Strategies and evidence to support the achievement of commitments. 	<ul style="list-style-type: none"> • Completed MC4 Returnable Schedule with local supply chain commitments. • Strategies and evidence to demonstrate how commitments will be achieved. • Strategies and/or initiatives to address barriers to entry for small and medium-sized enterprises (SMEs), encourage local supply chain innovation or promote environmentally sustainable procurement. 	<ul style="list-style-type: none"> • Demonstration of Project commitments that meet or exceed relevant technology baseline requirements in Table 14, or where no relevant technology RESB requirements exist, commitments to support local supply chain development tailored to the scale and duration of the project. • Commitments that contribute to, or maximise the impact of existing local initiatives, partnerships or programs. • Strategies and evidence to support the achievement of commitments (e.g. embedding commitments and reporting requirements in downstream contracts), including demonstrated understanding of specific local context and/or Project-specific considerations.
Employment and workforce development <ul style="list-style-type: none"> • Employment and workforce commitments. • Strategies and evidence to support the achievement of commitments. 	<ul style="list-style-type: none"> • Completed MC4 Returnable Schedule with employment and workforce commitments. • Strategies and evidence to demonstrate how commitments will be achieved. 	<ul style="list-style-type: none"> • Demonstration of Project commitments that meet or exceed baseline requirements in Table 14. • Commitments that contribute to, or maximise the impact of existing local initiatives, partnerships or programs. • Strategies and evidence to support local workforce development (e.g. pre-employment training, scholarships, cross-skilling to renewables and supporting apprentices).
First Nations participation <ul style="list-style-type: none"> • Commitments to First Nations participation (subcontracting, workforce, training and capacity building, and shared benefits) informed by an understanding of local First Nation's needs, aspirations and priorities. 	<ul style="list-style-type: none"> • Completed MC4 Returnable Schedule with First Nations participation commitments. • Commitments that will provide economic benefits for First Nations communities, delivered through investment in First Nations initiatives including employment, economic participation and/or education & training. • Strategies and activities that demonstrate how the commitments will be achieved. 	<ul style="list-style-type: none"> • Demonstration of Project commitments that meet or exceed baseline requirements in Table 13 14. • Commitments that contribute to, or maximise the impact of existing local initiatives, partnerships or programs. • Strategies and evidence to support the achievement of commitments. • First Nations commitments that have considered and incorporated relevant community feedback in the design process and are tailored to specific First Nations communities.

What is assessed	What is required	What we are looking for
	<ul style="list-style-type: none"> Commitments that seek to address identified barriers in specific local community context that are impeding greater economic participation by First Nations businesses or individuals such as workforce preparedness or local business maturation. 	<ul style="list-style-type: none"> Employment initiatives or programs including workforce preparedness programs to help First Nations people to enter the workforce and remove known blockages for entering (i.e. trade skills and licencing requirements, small business readiness programs, etc).
Community shared benefits <ul style="list-style-type: none"> Consistent with EC9 (Community Engagement Plan (CEP), Firming Supply Projects (except for Aggregated Projects) must submit the completed CEP section of the MC4 Returnable Schedule detailing commitments to shared benefit initiatives with local communities, including land use benefits where appropriate. The schedule includes confirmation of commitments the Proponent makes as part of the local council and/or State Voluntary Planning Agreement (VPA)²⁸ and commitments above and beyond planning requirements. 	<ul style="list-style-type: none"> For Firming Supply (except Aggregated Projects): Completed CEP input tab of the MC4 Returnable Schedule with shared benefits initiatives for the Project. Demand Response and Aggregated Projects are considered likely to have no additional adverse community impact but are encouraged to leverage existing initiatives to improve overall response to MC4. 	<ul style="list-style-type: none"> Demonstration of genuine and ongoing commitments to shared benefits exceeding local council and/or VPA commitments. Commitments that contribute to, or maximise the impact of existing local partnerships, initiatives or programs.

²⁸ The Voluntary Planning Agreement is a legal agreement between planning authorities and developers which outlines contributions to the authority, under the *Environmental Planning and Assessment Act 1979 (NSW)*.

Table 14 Baseline requirements and stretch goals related to MC4²⁷

Local supply chain inputs criteria	Baseline requirement			
	Wind	Solar	Pumped Hydro	BESS
Before COD – development and construction phase (% of total DEVEX + CAPEX)	40%	49%	66%	23%
After COD – operation and maintenance phase (% of total OPEX)	51%	71%	61%	35%
Steel product and components using locally milled steel (% of total Steel)	10%	95%	30%	95%
Local supply chain inputs criteria	Stretch goals			
	Wind	Solar	Pumped Hydro	BESS
Before COD – development and construction phase (% of total CAPEX)	72%	81%	86%	78%
After COD – operation and maintenance phase (% of total OPEX)	76%	81%	82%	79%
Steel product and components using locally milled steel (% of total Steel)	95%			
Investment and innovation in the supply chain	Baseline requirement and stretch goal			
Commitment made to local supply chain, including for investment, innovation and environmentally sustainable procurement (cost in real AUD\$)	For this Tender Round, Proponents to make a voluntary but contractually binding commitment to investment and innovation.			
Employment and workforce ²⁹	Baseline requirement		Stretch goal	
Learning workers ³⁰ (% of TPW)	20%		40%	
Apprentices (% of all trades positions on a Project) ³¹	20%		30%	
Underrepresented groups ³² (% of TPW)	15%		25%	
First Nations participation criteria (may be met using one or a combination of the following)	Baseline requirement		Stretch goal	
First Nations subcontracting (% of TPCV)	3%		10%, or the goal in the region-specific protocol under the First Nations Guidelines.	
First Nations training and workforce development (%TPCV)				
First Nations Workforce (% of TPW)				
Environmentally sustainable procurement				
Numerical minimum requirements do not apply. Proponents are encouraged to demonstrate environmentally sustainable procurement. This includes: <ul style="list-style-type: none">Alignment with NSW Net Zero Plan.Alignment with NSW Circular Economy Policy Statement.Sourcing materials according to EN15804, Green Building Council's or other appropriate sustainability framework.				

²⁹ LTES Operator must achieve a minimum of 70% of the '% of TPW commitment for each of the workforce categories by the end of the construction.

³⁰ Note: as defined in the NSW Renewable Energy Sector Board Plan, a 'learning worker' is a worker without qualifications or who needs to update their qualifications or skills to meet the needs of the infrastructure project. This includes trainees and apprentices. Once defined as a learning worker, the worker maintains this status for the duration of the Project. All workers on a Project who undertake accredited training count towards the learning worker requirement, not just construction workers. The Project workforce includes all people who contribute to the Project. This includes people such as managers, engineers, finance team, environmental team, safety team, construction employees consisting of supervisors, those in leadership roles, tradespeople and operators. People who undertake training organised by the contractor prior to employment are counted as learning workers only if they are employed on the Project. Training must be accredited vocational education and training (VET) or nationally recognised professional qualifications that meet the needs of the Project and can be full or part qualifications (such as one or more units of competency). It may be subsidised by government funding or through a fee-for-service arrangement. Participants in the NSW Government Trade Pathways Program are to be included as learning workers and count towards achievement of this outcome.

³¹ LTES Operator must achieve a minimum of 70% of the '% of total trades positions' commitment for each of the workforce categories by the end of construction.

³² Underrepresented groups include people with characteristics defined in the *Anti-discrimination Act 1977* (NSW) and people who are long-term unemployed in addition to young people and women.



MC5– Reduction in scope 1 emissions of greenhouse gas

Scope: The extent to which a Project contributes to a reduction of scope 1 emissions of greenhouse gas in the NSW electricity sector during Project operations (Emissions). Scope 1 emissions are greenhouse gas emissions from sources owned or controlled by a business or entity. This includes emissions generated on-site through fuel combustion from machinery, generators, or vehicles operated by the business.

This Merit Criteria is unique to firming infrastructure tenders and reflects NSW Government policy to reduce Emissions.³³

BESS Project emissions are considered to be 0.0t CO₂e/MWh for the purpose of this assessment.³⁴ Demand Response Projects may include scope 1 emissions if they include fuel-based generations, such as gas or diesel. Any Project with emissions (including any offset units for FY28³⁵) that are greater than 0.0t CO₂e/MWh will be compared against a sector benchmark of NSW electricity system's forecast emissions intensity. The sector benchmark will be derived using forecast data at the time of assessment.

The assessment of Emissions under MC5 is distinct from the LTESA requirement (that requires compliance with the offset regime in Part 12 of the EII Regulation) that greenhouse gas emissions from Projects be offset each year. MC5 assesses a Project's contribution to the NSW Government policy of reducing emissions, whereas the LTESA requirement for offsets seek to ensure that emissions resulting for a Project are appropriately offset.

Table 15 Components considered under MC5

What is assessed	What is required	What are we looking for
<p>Reduction in scope 1 greenhouse gas emissions – Impact on emissions intensity</p> <p>The Project's technology type and technical features are assessed to understand the Project's impact on emissions intensity in the NSW electricity system.</p>	<ul style="list-style-type: none">• Technical information regarding Project and technology characteristics as required for this assessment.• Any features or characteristics of the Project (e.g. fuel source or technology efficiency) that impact the Project's emissions.• Any commitments to procure and/or surrender Australian Carbon Credit Units (ACCUs) associated with the Project in addition to those required under the offset regime in Part 12 of the EII Regulation (if applicable).• Any steps or actions to reduce scope 1 emissions related to the Project.	<ul style="list-style-type: none">• Demonstration of the Project's Contribution to reduction in Scope 1 emissions as assessed.• Information on scope 1 emission offsetting plans for the Project, including any longer-term commitments to offset in addition to those required under the offset regime in Part 12 of the EII Regulation (if applicable).

³³ EII Act, definition – non-financial value criteria; reg 29(3).

³⁴ Firming infrastructure emissions intensity is taken to be zero for a calendar year if the electricity generated by the firming infrastructure during the calendar year is zero; reg 67.

³⁵ As defined in EII Regulations – s60 – “offset units means— (a) NSW carbon credit units, or (b) other carbon credit units approved by the regulator. NSW carbon credit units means Australian carbon credit units registered for a project area under the Carbon Credits (Carbon Farming Initiative) Act 2011 of the Commonwealth, section 147 for eligible offset projects in New South Wales.



5. Tender Conditions

5.1 APPLICATION AND AGREEMENT TO COMPLY WITH TENDER CONDITIONS

Participation in the Tender Round is subject to compliance with the Tender Conditions.

All persons (whether or not they submit a Bid) who obtain these Guidelines may only use this document and the information contained in it, in compliance with the Tender Conditions.

By participating in the Tender Round, each Proponent (and each Consortium Member):

- a. is deemed to accept, acknowledge and agree:
 - i. to comply with the Tender Conditions and all applicable Laws; and
 - ii. that information provided to the Consumer Trustee during the Tender Round is for the benefit of the Consumer Trustee and the SFV; and
- b. must ensure compliance by its Associates with the Tender Conditions.

The Tender Conditions apply to:

- a. these Guidelines and any other information given, received, or made available in connection with these Guidelines, including any revisions or Addenda;

- b. the Tender Round and each Proponent's participation in the Tender Round; and
- c. any communications, including any presentations, meetings or negotiations (whether before or after the release of these Guidelines), relating to these Guidelines or the Tender Round.

The Tender Conditions apply for the benefit of the Consumer Trustee and each Associate of the Consumer Trustee.

In addition to any other remedies available to the Consumer Trustee under Law or contract (including under the Tender Process Deed), any failure to comply with the Tender Conditions will, in the discretion of the Consumer Trustee, entitle it to terminate a Proponent's or a Consortium Member's participation (or further participation) in the Tender Round.

5.2 INTERPRETATION

Except to the extent the context requires otherwise, in these Guidelines:

- a. 'includes' in any form is not a word of limitation;
- b. the meaning of 'or' will be that of the inclusive 'or', meaning one, some or all of a number of possibilities;
- c. headings are for convenience only and do not affect interpretation;

- d. the singular includes the plural, and the plural includes the singular;
- e. if a word or phrase is defined, its other grammatical forms have a corresponding meaning;
- f. a reference to a person includes a natural person, a firm, a company, a corporation, a body corporate, a trust, a partnership, an unincorporated association or a government agency and any successor entity to those persons;
- g. a reference to a time is to Australian Eastern Standard Time (**AEST**) or Australian Eastern Daylight Time (**AEDT**) where stated;
- h. a reference to a party in the Tender Conditions or another agreement or document includes that party's successors, permitted substitutes and permitted assigns (and, where applicable, the party's legal or personal representatives); and
- i. a reference to legislation or to a provision of legislation includes a modification or re-enactment of it, a legislative provision substituted for it and all legislation, regulations, rules or statutory instruments under it.

5.3 NOT AN OFFER

These Guidelines are not an offer. It is an invitation for persons to submit a Bid only. These Guidelines must not be construed, interpreted or relied upon, whether expressly or impliedly, as an offer capable of acceptance by any person.

Neither these Guidelines, nor a Bid submitted by a Proponent, has any contractual effect in relation to proceeding with the Project and does not create any contractual, promissory, restitutionary or other rights in that respect.

The Consumer Trustee is under no obligation to complete the process outlined in these Guidelines or to recommend a Bid or a Project. The Consumer Trustee may change the process, or the description of the requirements outlined in these Guidelines by issuing an Addendum.

The Consumer Trustee's statutory functions do not include entering into or signing the Project Documents.

The Consumer Trustee and its Associates will not be liable for any costs incurred by any person (including Proponents, Consortium Members or their respective Associates) in connection with or relating to considering this opportunity, submitting a Bid or otherwise participating in the Tender Round.

5.4 LIABILITY

To the extent permitted by law, and except as otherwise expressly provided in the Tender Conditions or Tender Process Deed, the Proponent (and each Consortium Member) and their respective Associates are not entitled to make any Claim against the Consumer Trustee or its Associates, or the SFV or its Associates for any Liability incurred by them arising out of, or in connection with, the Tender Conditions or Tender Process Deed (including, without limitation, the exercise or non-exercise of the Consumer Trustee's, or SFV's discretion), the Tender Round (including without any limitation, arising from any loss of data), the submission of (or failure to submit or decision not to submit) a Bid, the Disclosed Information, a failure to disclose information, or (where applicable) any inspections of any site related to the Project or the granting (or not granting) of any Approvals required or desired in relation to the Project (including in connection with any delay in progressing or securing any such Approval) or the making (or not making) of any recommendation in respect of any Proponent, its Consortium Members or their respective Associates.

The Proponent (and each Consortium Member) must indemnify, and must keep indemnified, the Consumer Trustee and each of its Associates, the SFV and each of its Associates, from and against any Claim or Liability (including any Claim made by, or Liability to, a third party) suffered or incurred by the Consumer Trustee or any of its Associates, or the SFV or any of its Associates, (as the case may be) arising out of, or in connection with:

- a. any breach by the Proponent or a Consortium Member of the Tender Conditions or Tender Process Deed, including a failure to comply with the Tender Conditions or Tender Process Deed;
- b. any action or Claim brought by the Proponent, a Consortium Member or any of their respective Associates against the Consumer Trustee or any of its Associates or the SFV or any of its Associates, with respect to any of the matters or events identified in this Section 5.4;
- c. (where applicable) any site inspection to the extent caused by the act or omission, including any negligence of, the Proponent, a Consortium Member or any of their respective Associates; or
- d. the Consumer Trustee exercising or failing to exercise, in whole or in part, its rights under the Tender Process Deed except to the extent that such Claim or Liability is caused by the Consumer Trustee or any of its Associates or the SFV or any of its Associates.

To the extent permitted by law, without limiting the foregoing, Proponents, Consortium Members and their respective Associates represent and warrant that they will have no Claim, and will not bring any Claim, against the Consumer Trustee or any of its Associates or the SFV or any of its Associates arising from or in connection with the exercise or the failure to exercise the rights or discretions of the Consumer Trustee in accordance with the rights and discretions set out in the Tender Documentation.

The Proponent, Consortium Members and their respective Associates each acknowledge and agree that the Consumer Trustee has relied on the representation and warranty set out above in deciding to consider a Bid.

Except to the extent the context requires otherwise:

- a. where the Proponent comprises more than one person or is a consortium, the obligations and liabilities of the Proponent, under the Tender Conditions or Tender Process Deed apply to the Proponent, and each Consortium Member jointly and severally;
- b. no rule of interpretation applies to the disadvantage of the Consumer Trustee on the basis that the Consumer Trustee put forward the Tender Conditions or Tender Process Deed; and
- c. if any of the Tender Conditions or Tender Process Deed purport to exclude Liability for a particular matter, such exclusion only operates to the extent permitted by Law.

5.5 NO WARRANTY

Except to the extent otherwise required by Law, neither the Consumer Trustee nor its Associates:

- a. make any warranties or representations (express or implied), or assume any duty of care, or accept any Liability with respect to the completeness, accuracy, adequacy or correctness of the Tender Documentation or the Disclosed Information;
- b. make any warranty about whether (or in what form) any Ministerial directions, order(s) or regulatory or similar instruments will be made under the EII Act; and
- c. accepts responsibility or is liable for any loss or damage (whether foreseeable or not) however arising (including, without limitation, by reason of negligence or default), incurred by any person in connection with the Tender Documentation or any Disclosed Information, the Project, in preparing any Bid, or in the outcome of the Tender Round.

5.6 NO REPRESENTATIVE

No representation made by or on behalf of the Consumer Trustee or any of its Associates in relation to the Tender Round or its subject matter will be binding on the Consumer Trustee or any of its Associates unless that representation is expressly incorporated into any Final Project Documents entered into in respect of the Project.

5.7 COMPLIANCE WITH PROTOCOLS

Each Proponent and Consortium Member must, and agrees to procure that each of its Associates will, comply with any and all protocols and procedures in relation to any data room, meetings, presentations, workshops, question and answer processes, or any other aspect of the Tender Round as set out in these Guidelines or otherwise provided for by the Consumer Trustee in accordance with these Guidelines

5.8 BONDING REQUIREMENTS

To ensure the integrity of the tender process, Proponents are required to make contractual commitments to participate in the Tender Round. These commitments will be collateralised by financial bonding in the form of a letter of credit or bank guarantee. Security for Process Bond (during Tender Round) and other bonding details are provided in the Tender Process Deed and the PDA.

5.9 CONFIDENTIALITY

Unless publicly disclosed on the Consumer Trustee's website dedicated to the Tender Round, all Disclosed Information is confidential information about the Consumer Trustee, its Associates, or Network Operator and its activities. This Disclosed Information is provided solely to enable Proponents, Consortium Members and their respective Associates to consider the opportunity and to prepare and submit Bids.

The Proponent or any Consortium Member must:

- a. ensure, at all times, that it and its Associates to whom the Proponent or Consortium Member has Disclosed Information in accordance with (a)(ii) below:
 - i. not use Disclosed Information except to consider the opportunity in the Tender Round and to prepare and submit Bids;
 - ii. only disclose Disclosed Information to any Associate who has a need to know (and only to the extent that

each has a need to know) Disclosed Information to consider the opportunity in the Tender Round and to prepare and submit Bids; and

- iii. keep strictly confidential all Disclosed Information;
- b. notify the Consumer Trustee immediately if it becomes aware of any unauthorised disclosure or use of the Disclosed Information; and
- c. immediately take all reasonable steps to prevent or stop any such unauthorised disclosure or use.

A Proponent, Consortium Member and each of their respective Associates must not disclose Disclosed Information to any person who is involved with a Competing Proponent.

Proponents will be responsible for their own compliance with this Section 5.9 and any obligations of confidentiality contained in the Tender Process Deed, as well as the compliance of their Associates, Consortium Members and the Consortium Members' Associates.

At any time, the Consumer Trustee may request from the Proponent, the Consortium Members or any of their respective Associates a confidentiality acknowledgement in respect of any specific Disclosed Information, including in accordance with the Tender Process Deed.

All persons are also bound by the non-disclosure obligations imposed by Section 75 of the EII Act. Under that provision a person must not disclose information obtained in connection with the administration or execution of the EII Act, subject to certain specified exemptions. That section also sets out the consequences of non-compliance, which include penalties applicable to individuals and corporations.

The Proponent consents to the Consumer Trustee disclosing its name and any Project details to the Commonwealth Government and ASL if the Proponent's Bid is expected to be successful and it is expected to be awarded an LTEA in this Tender Round. The Consumer Trustee collects, uses and discloses Personal Information as set out in the Consumer Trustee's Privacy Policy (which is available on the Consumer Trustee's website and may be updated from time to time).

5.10 CONSUMER TRUSTEE INTELLECTUAL PROPERTY

Unless otherwise indicated in these Guidelines, the Consumer Trustee, its Associates, own such Intellectual Property Rights as may exist in the

Tender Documentation and the Disclosed Information.

Proponents, Consortium Members and their respective Associates are permitted to use and copy these Guidelines and the Disclosed Information for the sole purpose of considering the opportunity set out in this Tender Round and preparing and submitting a Bid.

5.11 OTHERS TO BE BOUND

A Proponent and each Consortium Member must ensure that each respective Associate to whom they supply these Guidelines, and any Disclosed Information agrees to be bound by the Tender Conditions and complies with the Tender Conditions and any requirements under the Tender Process Deed (as applicable).

5.12 CONTINUING OBLIGATIONS

The obligations of a Proponent (and each Consortium Member and their respective Associates) under these Tender Conditions survive the termination or expiration of the Tender Round and the Project.

5.13 REQUIREMENTS OF THE TENDER ROUND

Without limitation, each Proponent (and each Consortium Member) agrees to be bound by the requirements set out in the Tender Documentation in respect of participating in the Tender Round.

5.14 REQUESTS FOR CLARIFICATION AND FURTHER INFORMATION

If a person finds any discrepancy, error, or has any doubt as to the meaning or completeness of these Guidelines or the Tender Round, or requires clarification on any aspect of these Guidelines or the Tender Round, they may notify the Consumer Trustee in writing through the Q&A Process operated by the Consumer Trustee in accordance with [Section 3.1.1](#) of these Guidelines, not less than seven (7) Business Days prior to the Bid Closing Date and Time (during the Bid preparation stage). The Consumer Trustee may at its discretion make deidentified questions and clarifications available to all Proponents. The Consumer Trustee may also publish an Addendum to all Proponents clarifying the discrepancy, error, doubt, or query (as the case may be) and may extend the relevant Closing Date and Time if the Consumer Trustee considers it

appropriate in all the circumstances. The Consumer Trustee may at its discretion make deidentified questions and clarifications available to all Proponents. The Consumer Trustee may also publish an Addendum to all Proponents clarifying the discrepancy, error, doubt, or query (as the case may be) and may extend the relevant Closing Date and Time if the Consumer Trustee considers it appropriate in all the circumstances.

The Consumer Trustee reserves the right not to respond to any question or request, irrespective of when it is received.

No representation or explanation to Proponents as to the meaning by the Consumer Trustee or its Associates of these Guidelines, or as to anything to be done or not to be done by the Proponent, will be taken to be included in these Guidelines, unless it is contained in an Addendum.

Meetings with the Consumer Trustee

Notwithstanding the above, the Consumer Trustee may invite a Proponent, Consortium Member or any of their respective Associates to attend meetings with the Consumer Trustee, its Associates or an Authority during the Tender Round to discuss issues arising in relation to the preparation of a Bid, the Project or the Tender Round. If the Consumer Trustee requests a meeting (whether the meeting is with the Consumer Trustee, its Associates or an Authority):

- a. the Consumer Trustee may prepare an agenda of items to be discussed;
- b. the meetings will be conducted in accordance with all probity and other procedures and protocols advised by the Consumer Trustee from time to time;
- c. the Consumer Trustee may decline to discuss any or all issues raised by the Proponent, Consortium Members or any of their respective Associates; and
- d. questions and responses at any meeting may be recorded in writing or by any other means on behalf of the Consumer Trustee, copies of which may only be provided to the Proponent at the Consumer Trustee's discretion.

Except to the extent that these Guidelines specify to the contrary, information provided at any time by the Consumer Trustee to the Proponent, Consortium Members or any of their respective Associates may be provided by or on behalf of the Consumer Trustee to a Competing Proponent.

Nothing which occurs at a meeting may be relied on by the Proponent, Consortium Members and their respective Associates unless subsequently confirmed in writing by the Consumer Trustee.

5.15 IMPROPER ASSISTANCE

Proponents, Consortium Members and each of their respective Associates must not:

- a. seek or obtain the assistance of the Consumer Trustee or its Associates in the preparation of a Bid; or
- b. lobby or otherwise take actions to influence the outcome of this Tender Round other than as permitted by these Guidelines.

In addition to any other remedies available to it under Law or contract (including under the Tender Process Deed), the Consumer Trustee may, in its discretion, immediately disqualify a Proponent, Consortium Member or an Associate of either of them, that it believes has sought or obtained such assistance.

5.16 CONFLICT OF INTEREST

Primary obligation in relation to conflicts of interest and notification requirements

A Proponent and each Consortium Member must not, and must ensure that their respective Associates do not, place themselves in a position that may or does give rise to an actual, potential or perceived conflict of interest between the Consumer Trustee and the Proponent's or Consortium Member's interests during the Tender Round.

Subject to and in accordance with [Section 5.41](#) of these Guidelines, all notifications required to be made by Proponents and Consortium Members to the Consumer Trustee under this Section 5.16 or otherwise in relation to a conflict of interest, must be made using, and in accordance with, the Conflict of Interest/Adverse Circumstances Notification Form available to registered Proponents on the Online Portal.

If any:

- a. actual, potential or perceived conflict of interest; or
- b. fact, matter or thing which may have an adverse effect on the Tender Round, probity or perception of probity,

arises in respect of the Tender Round or in respect of the Project, then the Proponent or Consortium Member, as relevant, must:

- c. promptly notify the Consumer Trustee of the actual, potential or perceived conflict of interest or adverse effect;
- d. provide sufficient detail to the Consumer Trustee as to the nature and extent of the conflict of interest or adverse effect, including any information reasonably requested by the

Consumer Trustee in relation to the conflict of interest; and

- e. take any steps that the Consumer Trustee reasonably requires to address the conflict of interest or adverse effect.

Conflicts of interest between Competing Proponents

Each Proponent (and each Consortium Member) acknowledges and agrees:

- a. that except as may be consented to by the Consumer Trustee in writing, (in its discretion), the Proponent or Consortium Member (as applicable) is not and must not become a member of, or otherwise be involved with, a Competing Proponent;
- b. to immediately notify the Consumer Trustee if it receives confidential information of a Competing Proponent, (such notice to include the nature and extent of the confidential information); and
- c. that the Consumer Trustee has the right to exclude the Proponent and/or individual Consortium Members from the Tender Round for breach of this Section 5.16.

Conflicts of interest regarding Associates

In addition to the primary obligation on Proponents and Consortium Members above in this Section 5.16, the Consumer Trustee may at any time during a Proponent or Consortium Member's participation in the Tender Round, request a list of any or all of a Proponent or Consortium Member's current:

- a. Debt or Equity Providers;
- b. third party suppliers;
- c. third party subcontractors; or
- d. Associates,

and the Proponent must provide the list or lists requested within two (2) Business Days of any such request by the Consumer Trustee.

Each Proponent (and each Consortium Member) acknowledges and agrees no Associate may be an Associate in respect of both the Proponent and any Competing Proponent, or both the Proponent and any of the Consumer Trustee or its Associates unless approved by the Consumer Trustee. If the Proponent becomes aware that an Associate of the relevant Proponent is also an Associate of a Competing proponent or any of the Consumer Trustee or its Associates (**Shared Associate**), it must promptly notify the Consumer Trustee.

If the Proponent notifies the Consumer Trustee, or the Consumer Trustee notifies the Proponent, of a Shared Associate:

- a. the Proponent must, on written request from the Consumer Trustee provide written confirmation to the Consumer Trustee that all necessary protocols are in place in relation to information and personnel separation and ringfencing (for example, information barriers) that would reasonably be expected for persons participating in a competitive tender process of this nature (Conflict Protocols); and
- b. the Consumer Trustee will confirm whether such Conflict Protocols have been implemented by the relevant parties to the Consumer Trustee's satisfaction,

in which case, the Shared Associate may continue to be an Associate of both the relevant Proponent and the Competing Proponent and/or the Consumer Trustee or its Associates (as applicable).

If at any time the Consumer Trustee rejects the Conflict Protocols, or the affected Proponent and/or Associate fails to observe such agreed arrangements, then the Consumer Trustee reserves the right (without limitation to any other discretion or action, including pursuant to the Tender Process Deed) to terminate the Proponent's or any Consortium Member's further participation in the Tender Round.

Conflict of interest between the Consumer Trustee and a Proponent

In addition to the primary obligation on Proponents and Consortium Members above in this Section 5.16, a Proponent or Consortium Member must promptly notify the Consumer Trustee of any relationship it or its Associate (including any Consortium Member) may have with any entity involved or connected with the Project or the administration of the Tender Round, any experts, consultants or advisers appointed by the Consumer Trustee for the purposes of evaluation during the Tender Round, and any entity involved in the NSW Electricity Infrastructure Roadmap.

The Consumer Trustee may, in its discretion, decide not to evaluate (or not continue to evaluate) a Bid if the Consumer Trustee believes that the Bid was prepared (in whole or in part) by an Associate of a Proponent where that Associate:

- a. is or was an Associate of, or otherwise engaged by, the Consumer Trustee at any time during the twelve (12) months immediately preceding the Tender Commencement Date; or
- b. involved in the management of the Tender Round, or the preparation of any of the Tender Documentation or Project Documents, at any time.

Before the Bid Closing Date and Time, a Proponent or Consortium Member may request permission from the Consumer Trustee to have an Associate described above contribute to or participate in the Tender Round and/or preparation of a Bid. Where a Proponent or Consortium Member makes such a request, the Consumer Trustee may, in its discretion, at any time:

- a. grant permission, whether with or without such conditions as the Consumer Trustee thinks fit; or
- b. refuse permission.

5.17 NO ANTI-COMPETITIVE CONDUCT

Proponents, Consortium Members and their respective Associates must not engage in any collusion, anti-competitive conduct or any other similar conduct with any other person in relation to:

- a. any aspect of the Project;
- b. the preparation or submission of a Bid or the Bid of a Competing Proponent;
- c. the evaluation and clarification of a Bid or the Bid of a Competing Proponent; and
- d. the conduct of negotiations between the Consumer Trustee and the Proponent or a Competing Proponent, in respect of the Tender Round.

For the purposes of this Section 5.17 collusion, anti-competitive conduct or any other similar conduct may include access (or seeking access) to, disclosure, exchange and clarification of information whether or not such information is confidential to the Consumer Trustee, any Competing Proponent or any person or organisation.

Without limiting the foregoing, each Proponent and its Consortium Members each acknowledge and agree it must not attempt to obtain any advantage for itself by seeking information other than through the means set out in the Tender Documentation, or by attempting to influence any Associate of the Consumer Trustee in relation to the Project through any means apart from communications in accordance with the Tender Documentation.

In addition to any other remedies available to it under Law or contract (including under the Tender Process Deed), the Consumer Trustee may, in its discretion, immediately disqualify a Proponent, a Consortium Member or any of their respective Associates if that Proponent, Consortium Member or Associate (as applicable) has engaged in any collusion, anti-competitive conduct or any other similar conduct in respect of the Tender Round.

5.18 SUBMITTING A BID

A Bid must meet the requirements for submission set out in these Guidelines and must be submitted using the Online Portal as specified in [Section 3](#).

5.19 PROPONENT STRUCTURE, CONSORTIUM MEMBERS AND ASSOCIATES

Persons are permitted to form a consortium to participate as a Proponent and deliver the Project to the Consumer Trustee.

The Proponent and each Consortium Member warrants that its Bid accurately identifies the Proponent (including its corporate structure and structure and membership of the Proponent), any Consortium Members, and their respective Associates.

Proponents are also required to nominate a Bid Entity in accordance with the Proponent Eligibility Criteria (see [Section 4.1.2](#) of these Guidelines). This section outlines the requirements for a Proponent depending on its structure.

Where Bid Entity is known and available to register to participate in Tender Round

Following announcement of the Tender Round, where the Bid Entity is available for registration at the commencement of participation in the Tender Round (regardless of whether it is owned by a consortium or a single entity) then that Bid Entity is the Proponent for the purposes of these Guidelines and for entering into the Tender Process Deed.

Where Bid Entity is not available to register to participate in Tender Round

Following announcement of the Tender Round, if a Bid Entity is not available for registration at the commencement of participation in the Tender Round (e.g., a special purpose vehicle is intended to be incorporated later in the Tender Round process), then:

- a. where no consortium ownership structure is proposed, the legal entity who registers in accordance with [Section 3.1.1](#) will be (unless otherwise agreed with the Consumer Trustee) the Proponent for the purposes of the Tender Round and accordingly will enter into the Tender Process Deed; and
- b. where a consortium ownership structure is proposed, those Consortium Members (as the Proponent) will enter into the Consortium Process Deed.

The Consortium Process Deed includes an election of one Proponent Consortium Member to provide the Security for Process Bond for and on behalf of the Proponent acting as a consortium.

5.20 CHANGE TO PROPONENT STRUCTURE, CONSORTIUM MEMBERS AND ASSOCIATES

The Proponent must notify the Consumer Trustee promptly in writing of any change in:

- a. the structure of a Proponent including any Consortium Member or Bid Entity;
- b. the appointment, termination or replacement of an Associate of the Proponent (and the notice must include details of the nature of the appointment); or
- c. the scope or terms of the appointment of an Associate of the Proponent.

All notifications required to be made by Proponents to the Consumer Trustee under this Section 5.20 or otherwise in relation to a change in Proponent structure, must be made using, and in accordance with, the General Notification Form available to registered Proponents on the Online Portal.

Upon receipt of any notice pursuant to this Section 5.20, the Consumer Trustee reserves the right (without limitation to any other discretion or action, including pursuant to the Tender Process Deed) to:

- a. require the relevant parties to enter into a Consortium Process Deed or accession deed (as applicable) or to take any further action required by the Consumer Trustee (including providing any written acknowledgements as to the Proponent's structure or membership);
- b. assess the relevant change in circumstances and elect to terminate the Proponent's or any Consortium Member's further participation in the Tender Round; and/or;
- c. invite the Proponent to amend its Bid accordingly.

Without limiting the above, following entry into the Tender Process Deed, changes to the Proponent's structure and/or to 'Proponent Consortium Member' (as that term is defined in the Tender Process Deed) must not be made without the Consumer Trustee's consent, and compliance (if applicable) with any requirement to enter into an accession deed or Consortium Deed Poll (as applicable).

5.21 MATERIAL DISCLOSURES

The Consumer Trustee has received (and will continue to receive) advice and/or assistance in relation to these Guidelines, the Tender Round and the Project from Assisting Entities.

The Assisting Entities are likely to be involved in assisting the Consumer Trustee to assess Bids.

Each Proponent (and each Consortium Member) acknowledges and agrees that it has been made aware of the matters outlined in this Section 5.21.

5.22 PROPONENTS TO PERFORM OWN DUE DILIGENCE

The Proponent, Consortium Members and their respective Associates must carry out all relevant investigations, make their own review and evaluation, and examine and acquaint themselves in respect of:

- a. all aspects of the Project and the requirements of the Tender Round;
- b. the contents, completeness, accuracy, adequacy and correctness of the Disclosed Information; and
- c. all information which is relevant to the risks, contingencies, costs, procedures and other circumstances related to the Project which could affect their decision to submit a Bid or the nature or terms of a Bid,

without reliance on the Consumer Trustee or any of its Associates.

Each Proponent (and each Consortium Member) acknowledges and agrees that, except where expressly stated otherwise, the Consumer Trustee and its Associates have not verified the information contained in these Guidelines and the Disclosed Information, and such information should not be regarded as a substitute for the exercise of their own judgement by each Proponent, Consortium Member and their respective Associates.

The Proponent, Consortium Members and their respective Associates may not in any way rely upon a failure by the Consumer Trustee or any of its Associates to provide any information. By participating in the Tender Round, including by submitting any Bid, the Proponent, Consortium Members and their respective Associates acknowledge and agree that they have not in any way relied upon information provided by the Consumer Trustee or by the Consumer Trustee's Associates or upon a failure by the Consumer Trustee or any of its Associates to provide information.

By submitting a Bid, a Proponent (including each Consortium Member) is taken to have:

- a. read and understood the requirements of the Tender Documentation;
- b. made all reasonable enquiries, investigations and assessment of available information relevant to the risks, contingencies, costs, procedures and other circumstances relating to the Tender Round and Project; and
- c. satisfied itself as to the correctness and sufficiency of its Bid.

These Guidelines do not constitute legal or business advice and should not be relied on as a substitute for obtaining detailed advice about the opportunity, the Tender Round, the NEM, the NER, the EII Act, the EII Regulation or any other applicable Laws, procedures or policies.

5.23 BIDS COMMERCIAL-IN-CONFIDENCE

The Consumer Trustee will retain all Bids and may copy and distribute at any time Bids for the purposes of conducting the Tender Round, including negotiation and evaluation of Bids, to support its due diligence and strategic risk assessment and to publish the terms of the Project Documents on a de-identified basis.

Bids will otherwise be treated as confidential and will not be disclosed outside the Consumer Trustee unless it is:

- a. required or permitted by Law, or in the course of legal proceedings;
- b. requested by any Authority;
- c. to the Assisting Entities, or the Consumer Trustee's insurers for any purpose described in this Section 5.23 and [Section 5.24](#) of these Guidelines; or
- d. included in reports produced by the Consumer Trustee, provided that where such reports are publicly available, Bids are de-identified.

5.24 USE OF BIDS

The Proponent (and each Consortium Member) grants the Consumer Trustee and its Associates an irrevocable, perpetual, non-exclusive, transferable, free-of-charge licence to use, reproduce, develop, communicate, modify or sub-license the whole or any part of any Bid for the purposes of:

- a. assessing and negotiating Bids, supporting the Consumer Trustee's due diligence and strategic risk-assessment for any Tender

Round, and otherwise facilitating a competitive tender pursuant to any Tender Round or the Consumer Trustee's rights and obligations under the EII Act, EII Regulation, and Tender Rules;

- b. providing generalised learnings and improvements to any future Tender Rounds, including any Guidelines and other tender documentation, on a de-identified basis; and
- c. where the sub-licensee is an Authority, that Authority exercising its statutory functions.

The Proponent (and each Consortium Member) warrants that it has the authority to grant the licence contemplated in this Section 5.24 and the exercise by the Consumer Trustee or any person authorised by it in accordance with, or as contemplated by, the Tender Conditions will not infringe the Intellectual Property Rights or rights of any person. The Proponent (including each Consortium Member) must indemnify the Consumer Trustee and each of its Associates, and sub-licensees under paragraph c. above, against any Liability or Claim arising from any breach of the warranty in this [Section 5.24](#).

5.25 NO AMENDMENT

A Proponent (or any Consortium Member) may not amend its Bid after it has been submitted, unless invited or requested to do so by the Consumer Trustee and subject to the Tender Process Deed in respect of a Bid.

5.26 WITHDRAWAL OF BID

A Proponent (or any Consortium Member) who wishes to withdraw or revoke a Bid must immediately notify the Consumer Trustee of that fact. Upon receipt of such notification, the Consumer Trustee will cease to consider that Bid.

5.27 NO REQUIREMENT TO RETURN

Each Proponent (and each Consortium Member) acknowledges and agrees that the Consumer Trustee will not be required to return the Bid, or any documents, materials, articles and information submitted by the Proponent as part of, or in support of, its Bid.

5.28 NO REIMBURSEMENT OF COSTS

Neither the Consumer Trustee nor any of its Associates will be responsible for, and no Proponent or a Consortium Member (including their respective

Associates) is entitled to be reimbursed for, any expense, liability, cost or loss incurred in connection with or related to considering the opportunity, the preparation and submission of a Bid, or participation in the final contract award stage, including (without limitation) any costs incurred in attending meetings with the Consumer Trustee or providing any further clarification requested by the Consumer Trustee.

5.29 NO PUBLICITY

Except to the extent required by Law, or the binding requirement of a recognised stock exchange, a Proponent and its Consortium Members must not, and must procure that their Associates do not, make any public or media announcement or participate in or be party to any media reports in respect of these Guidelines, the Tender Round, the Project or a Bid, including their involvement in the Tender Round, or the outcome of this Tender Round, without the Consumer Trustee's prior written consent in its discretion.

5.30 DISCRETION OF THE CONSUMER TRUSTEE

Unless expressly provided to the contrary in the Tender Conditions, the Consumer Trustee may give, modify, withhold, withdraw, make or exercise any action, approval, consent, decision or discretion or other function under the Tender Conditions at the Consumer Trustee's discretion, whether subject to conditions and at any time. Each Proponent, Consortium Member and their respective Associates acknowledges and agrees to the Consumer Trustee's right, at the Consumer Trustee's discretion, to:

- a. reject, refuse or cease to consider, or accept, any Bid that does not comply with the requirements of these Guidelines or the Tender Conditions or which is otherwise incomplete;
- b. suspend or terminate the Tender Round (providing such notice as is reasonably practicable), including any component of the Tender Round;
- c. elect not to further evaluate any Bid that fails to satisfy the [Eligibility Criteria](#) or the [Merit Criteria](#);
- d. reject or accept any Bid notwithstanding whether such Bid is the lower priced, higher ranked, or otherwise;
- e. make a recommendation (or not make a recommendation) in respect of any Bid at any stage of the Tender Round (including making a recommendation (or not making a recommendation) to award an LTESA to a Proponent which had (or did not have) the highest ranked Bid as against the [Eligibility Criteria](#) or the [Merit Criteria](#)) or make a recommendation that is subject to any terms and conditions that the Consumer Trustee may consider appropriate;
- f. accept or reject the whole or part of any Bid to the extent, in the case of part-acceptance, that part of the Bid is capable of such partial acceptance;
- g. suspend or terminate a person's participation in the Tender Round if the Consumer Trustee forms the view that the person (or their Associate) has breached or not complied with the Tender Documentation. For the avoidance of doubt, the Consumer Trustee is not obliged to exclude a Proponent or any other person from continued participation in the Tender Round in the event that a Proponent or any other person fails in whole or part to comply with the Tender Documentation;
- h. require, request, receive or accept (whether requested or not) additional information, material, clarification or explanation from any Proponent or Consortium Member at any time and the Consumer Trustee may, at its sole discretion, take such information, material, clarification or explanation into consideration in its evaluation of a Bid;
- i. if additional information is required by the Consumer Trustee pursuant to sub-paragraph (h) and not provided within the timeframe nominated by the Consumer Trustee (if any), continue to evaluate the Bid on the basis of the information available;
- j. waive any or all (in whole or in part) of the obligations of a Proponent, Consortium Members or their respective Associates (or a Competing Proponent or its Associates) under the relevant Tender Process Deed or the requirements under these Guidelines;
- k. consider and accept a Bid regardless of whether any Proponent, Consortium Member or any of their respective Associates has breached or not complied with any Tender Conditions and despite the existence of departures from the Guidelines or technical specifications for the Project or Tender Conditions;
- l. vary or supplement any of the Tender Conditions or other aspects of these Guidelines;
- m. without limiting sub-paragraph (l), cancel, supplement, vary or amend the terms of any information, requirements, procedures, selection criteria and protocols relevant to the Tender Round having regard to probity requirements and advice;

- n. change the timing, order or application of any phase or process in the Tender Round;
- o. supplement, remove, add to or vary any part of the Tender Round;
- p. accept or reject a Bid which is submitted at any time after the relevant Closing Date and Time or which is submitted otherwise than in accordance with these Guidelines;
- q. accept or reject any clarification question which is lodged by a person in respect of the Tender Round after the time and date specified, or otherwise in the manner specified, in these Guidelines as the Closing Date and Time for such questions or requests;
- r. extend any time or date specified in these Guidelines;
- s. call for new Bids;
- t. negotiate with any Proponent on any matter the Consumer Trustee may determine, including allowing some Proponents to clarify, alter, amend, add to or change its Bid after the relevant Closing Date and Time without offering the same opportunity to all Proponents;
- u. in evaluating any Bid or selecting a Selected Proponent, have regard to:
 - i. past performance and corporate history of any Proponent, Consortium Member or any of their respective Associates;
 - ii. information concerning a Proponent, Consortium Member or their respective Associates which is in the public domain, or which is obtained by the Consumer Trustee or its Associates through its or their own investigations;
 - iii. information provided by a Proponent in response to a particular evaluation criterion for the purpose of evaluating other criteria;
 - iv. any other matters arising from investigations (including probity investigation) by the Consumer Trustee or its Associates, interviews with Proponents or Consortium Members, or responses to clarifications by Proponents or Consortium Members,
- v. appoint or decline to appoint any number of Selected Proponents or change Proponents or Selected Proponents at any time;
- w. require one or more of the Proponents to make a 'best and final offer';
- x. subject to any Laws, withdraw, cancel or modify (substantially or otherwise) a Tender Document or Project Document or any part of a Tender Document or Project Document;
- y. change the procurement method of the Project or any part of the Project in any way it sees fit and commence a new procurement process in relation to the Project on a similar or different basis to that outlined in these Guidelines, having regard to probity matters, if any;
- z. require the Proponent and any Consortium Member to enter into a Tender Process Deed;
- aa. require the Proponent or any Consortium Member to provide a performance security or guarantee within eight (8) Business Days of the Proponent submitting a Bid;
- bb. otherwise take any such other action as it considers appropriate in relation to the Tender Round; and
- cc. not attribute any reasons for any actions or decisions taken, including in respect of the exercise of any or all of the abovementioned rights and discretions.

and without notifying the Proponent or a Consortium Member (if applicable) of that information;

5.31 BIDS BINDING

The Proponent (including each Consortium Member) acknowledges and agrees that:

- a. the Bid:
 - i. will constitute an offer from the time the Bid is submitted up to and including the last date of the Validity Period; and
 - ii. shall remain open for acceptance for the duration of the period referred to in Section 5.31(a)(i) notwithstanding that a Proponent is not appointed as the Selected Proponent;
- b. the Bid Entity is prepared to enter into the Final Project Documents to which it is proposed to be a party in the form of the documentation included in the Proponent's Bid;
- c. it has had full access to and fully considered, and satisfied itself of, all relevant legal, technical, accounting, commercial, financial and insurance advice and matters relevant to

its decision to enter into such documentation; and

- d. it has complied with the EII Act and the Tender Documentation.

5.32 CONSUMER TRUSTEE RIGHT TO IMPOSE ADDITIONAL REQUIREMENTS

Without limiting [Section 5.30](#), the Proponent, their Consortium Members and their respective Associates acknowledge and agree that the Consumer Trustee may impose additional obligations, including:

- a. issuing Addenda to these Tender Conditions;
- b. requiring the execution of confidentiality and process arrangements; or
- c. issuing further procedures and timetables to the Proponent or any Competing Proponent and requiring the Proponent or any Competing Proponent to comply with the further procedures and timetables provided.

5.33 BID EVALUATION

These Guidelines may set out some but not all of the matters which, at the date of these Guidelines, the Consumer Trustee considers as or anticipates as being relevant in assisting the Consumer Trustee in its selection of a Selected Proponent. Depending on the market response to the Tender Round and information in Bids, additional matters may become relevant and require investigation by the Consumer Trustee. If necessary, the Consumer Trustee may seek further information from Proponents.

5.34 RECOMMENDED BIDS AND SELECTED PROPONENTS

Prior to the recommendation of Recommended Bids to the SFV, the Consumer Trustee will finalise the necessary details of the Project Documents based on the Recommended Bids in preparation for the final contract award stage. To facilitate this, the Consumer Trustee may require additional information from one or more Proponents or their Associates and their participation in meetings relating to the Tender Round. This stage of the process could include finalising documentation with either the Consumer Trustee, or the SFV (as applicable). Where applicable, the Proponent and their Associates must use reasonable endeavours and provide all reasonable assistance to finalise the Project Documents. The selection of a Recommended Bid does not constitute an acceptance of the Bid submitted by the Selected Proponent and is without prejudice to the Consumer Trustee's rights to finalise

the Project Documents (as applicable), or the SFV's right to enter into the Project Documents with any other Proponent or any other person.

5.35 MATERIAL CHANGE IN CIRCUMSTANCE

The Proponent must notify the Consumer Trustee promptly in writing:

- a. of any event which may affect or have an impact on the financial position or capacity of the Proponent or any Consortium Member or the ability of the Proponent or Consortium Member to continue to participate in the Tender Round or comply with the Tender Conditions;
- b. of any circumstances which may affect the completeness, accuracy, adequacy or correctness of any of the information provided in, or in connection with, the Bid or the Proponent's (or any Consortium Member's) participation in the Tender Round; or
- c. if, after lodgement of its Bid, there is a change in control (as that term is defined in Section 9 of the *Corporations Act 2001* (Cth)) of the Proponent or any Consortium Member.

Upon receipt of any notice pursuant to this Section 5.35, the Consumer Trustee reserves the right (without limitation to any other discretion or action) to:

- a. assess the change and terminate the Proponent's or any Consortium Member's further participation in the Tender Round; or
- b. invite the Proponent to amend its Bid accordingly.

5.36 DEBRIEFING AND DISCLOSURE

The Consumer Trustee, at its discretion, may (but is under no obligation to) debrief any unsuccessful Proponent (and any Consortium Member) as to the Consumer Trustee's evaluation of that Proponent's Bid. Any such debriefing will focus solely on the Proponent's Bid and will not reveal any information that could compromise the Tender Round or any future Tender Round (including any participants therein).

The Consumer Trustee is under no obligation to give any reason for the non-acceptance of that Proponent's Bid. The Consumer Trustee is under no obligation to disclose to any Proponent (or any Consortium Member) or any of their respective Associates, any discussions or negotiations the

Consumer Trustee has had with any other Proponent or any amendments, additions or other changes the Consumer Trustee has allowed any other Proponent to make to its Bid, and is not obliged to enter into similar discussions or negotiations with the Proponent or allow or require amendments, additions or changes to be made to its Bid.

5.37 SUPPLEMENTS AND ADDENDA

Each Proponent (including each Consortium Member) agrees that:

- a. at any time during the Tender Round, the Consumer Trustee may, at its discretion, amend these Guidelines (including the Tender Conditions), by issuing an Addendum; and
- b. the Proponent must prepare its Bid to take into account and reflect the content of any such Addendum to the extent applicable to the Product subject of the Bid.

5.38 PRICE BASIS, ENGLISH LANGUAGE AND METRIC UNITS

All costs and prices stated in a Bid must be in Australian dollars and exclude GST (where applicable). The Consumer Trustee will not accept Bids that contain costs and prices that are subject to variation because of fluctuations in currency exchange rates. Proponents are required to accept the risk of fluctuations in currency exchange rates.

Bids and all communications with the Consumer Trustee must be in English. All dimensions and units on plans and drawings and all references to measurements must be in metric units.

5.39 SEVERABILITY

If any provision of the Tender Conditions is held to be invalid, unenforceable or illegal for any reason, the Tender Conditions shall remain otherwise in full force and effect apart from such provision which shall be deemed deleted only to the extent required to remedy such invalidity, unenforceability or illegality.

5.40 COMMUNICATIONS

Communications from the Proponent (and/or any Consortium Member) to the Consumer Trustee will be managed (as applicable) through the Online Portal and subject to these Guidelines and probity

requirements. Communications or notifications to the Consumer Trustee must be made (as applicable) through the Q&A Process, General Notification Form or Conflict of Interest / Adverse Circumstances Notification Form, or other means as notified by the Consumer Trustee from time to time during a Tender Round, which will be made available to registered Proponents only through the Online Portal (unless otherwise notified by the Consumer Trustee during a Tender Round). For the avoidance of doubt, the submission of a Bid in accordance with [Section 3.1.1](#) does not constitute a communication to the Consumer Trustee for the purposes of this Section 5.40.

The Proponent and any Consortium Member acknowledges and agrees that it will not, and that it will ensure that its Associates do not, make contact with the Consumer Trustee or any of its Associates to make enquiries of, discuss or make any disclosures in respect of any aspect of the Project or the Tender Round, otherwise than in accordance with these Guidelines.

5.41 PROBITY AND CONFIDENTIALITY OBLIGATIONS

It is a condition of any Proponent's participation (and each Consortium Member's participation) in the Tender Round that the Proponent (and each Consortium Member) makes the commitments in relation to probity and confidentiality as set out in the Tender Process Deed and that they comply with those commitments in their conduct pursuant to and for the duration of the Tender Round (except for any confidentiality obligations, which are ongoing and will extend beyond this Tender Round).

5.42 GOVERNING LAW

These Guidelines and the Tender Round are governed by the laws applying in the State of New South Wales. Each Proponent (and each Consortium Member) must comply with all relevant Laws and Approvals in preparing and submitting its Bid and in taking part in the Tender Round.



6. Regulatory context

The Consumer Trustee is required to incorporate elements from several regulatory sources when conducting a Tender Round. The purpose of this section is to summarise how certain regulatory instruments are relevant for this Tender Round. The table below outlines key regulatory considerations which provide context for the Tender Round.

Table 16 Regulatory Considerations for Tender 7

Regulatory consideration	Relevance to Tender Rounds
NSW Electricity Infrastructure Roadmap	The NSW Government's plan to transform the NSW electricity sector by supporting private investment in renewable energy projects by 2030.
Key entities under the NSW Electricity Infrastructure Roadmap	Different entities perform different functions under the NSW Electricity Infrastructure Roadmap. The roles of different entities have been set out in these Guidelines.
EII Act	<i>The Electricity Infrastructure Investment Act 2020 (NSW)</i> , which enables the NSW Electricity Infrastructure Roadmap and underpins the competitive tender process and key regulatory entities. Where relevant the EII Act has been referred to in these Guidelines.
EII Regulation	Regulations made by the NSW Government create an additional set of requirements on how the Consumer Trustee conducts Tender Rounds. Where relevant these regulations have been referred to in these Guidelines.
IIO Report	The IIO Report sets out the development pathway to achieve the relevant infrastructure investment objectives including the 2030 and 2034 minimum objectives as well as the overall objectives related to reliability and energy security. The IIO Report also sets out the ten (10) year tender plan to give effect to the development pathway, specifying the frequency of tenders and indicative tender targets. Tenders are then required to be conducted on the basis of the IIO Report, providing strong guidance to the Consumer Trustee tender decisions, but not a rigid rail which must be adhered to at all costs.
Tender Rules	A gazetted document that sets out how the Consumer Trustee will conduct Tender Rounds in respect of the award of LTESAs.

Regulatory consideration	Relevance to Tender Rounds
NSW Renewable Energy Sector Board Plan	Describes a vision, developed by an independent board for the development of the NSW renewable energy sector. These Guidelines summarise the core requirements of the Sector Board Plan relevant for the Tender Round. Proponents are encouraged to familiarise themselves with the broader objectives of the Sector Board.
Risk Management Framework	A risk governance document created by the Consumer Trustee, approved by the AER and required under Section 51 of the EII Act. The Risk Management Framework protects the financial interests of NSW electricity customers in connection with the risks associated with LTESAs. Aspects of the Risk Management Framework relevant to the Tender Round have been summarised in these Guidelines.
First Nations Guidelines	As per the EII Act, the Consumer Trustee is to take the First Nations Guidelines into account when exercising the Consumer Trustee's functions under concerning LTESAs.

The remainder of this section provides further detail of these regulatory considerations and outlines their relevance to the Tender Round.

6.1 NSW ELECTRICITY INFRASTRUCTURE ROADMAP³⁶

The Roadmap is the NSW Government's plan to transform the NSW electricity sector into one that is clean, affordable and reliable.

It sets out a coordinated way forward to support private investment in renewable energy projects that generate at least the same amount of electricity in a year as 12 gigawatts of renewable energy capacity, and provide at least two gigawatts and 16 GWh of long duration storage, by 2030.

To achieve this, the Roadmap is expected to unlock significant timely and coordinated private sector investment in large-scale LDS and transmission infrastructure. LTESAs will provide the financial support required to facilitate the private sector investment in LDS and storage.

The Roadmap sets out a pathway for bringing at least five REZs online in time to deliver energy to NSW homes and businesses as coal-fired power stations retire. REZs are modern-day power stations that combine renewable energy generation such as wind and solar, storage such as batteries, and network infrastructure such as high-voltage poles and wires, to deliver energy to the homes, businesses and industries that need it.

6.2 ENTITIES UNDER THE ROADMAP

Specially-established and existing entities work in an interdependent manner to implement the Roadmap, including the roles of the:

- Consumer Trustee (ASL);
- Scheme Financial Vehicle;
- Infrastructure Planner (Energy Corporation of NSW) (EnergyCo);
- Financial Trustee;
- NSW Renewable Energy Sector Board; and
- Regulators.

6.2.1 Consumer Trustee (ASL)

The Consumer Trustee (ASL) acts in the long-term financial interests of NSW electricity customers and is the independent decision-maker in the design and implementation of LTESAs. It has two key functions under the EII Act in relation to Tender Rounds:

³⁶ [NSW Electricity Infrastructure Roadmap Virtual Engagement Room](#).

- Develop and release the IIO Report every two years (and as soon as practicable after being directed by the Minister to conduct a competitive tender for LTESAs for firming infrastructure), mapped to a development pathway (over a 20-year horizon) for electricity infrastructure and a ten (10) year plan for LTESA competitive tenders.³⁷
- Conduct competitive tenders for LTESAs in accordance with regulations and the gazetted Tender Rules.³⁸

6.2.2 Scheme Financial Vehicle (SFV)

The SFV is the counterparty to any LTESAs.

The SFV is an entity established to intermediate cash flows between LTESA Projects and Distribution Network Service Providers (**DNSPs**) and will have a statutory right to receive contributions from DNSPs (who can pass these contributions on to NSW electricity customers). It will establish and maintain the Electricity Infrastructure Fund set out in Part 7 of the EII Act to manage the cash inflows and outflows.

The legislated structure is intended to fund long-term energy policy, independent of government and with a statutory right to recover its costs from the beneficiaries of the policies.

6.2.3 Infrastructure Planner (EnergyCo)

EnergyCo is a statutory authority established under the *Energy and Utilities Administration Act 1987* (NSW) and is responsible for leading the delivery of Renewable Energy Zones as part of the NSW Government's Electricity Infrastructure Roadmap.

EnergyCo has been appointed as the Infrastructure Planner under the EII Act.

6.2.4 Financial Trustee

The Financial Trustee is appointed to establish and administer the SFV. It will hold all the shares issued in the SFV 'on trust' for the purposes of the EII Act as a statutory trustee.

6.2.5 NSW Renewable Energy Sector Board

The NSW Renewable Energy Sector Board (**Sector Board**) was appointed by the Minister for Energy and one of its functions is to prepare a plan for the NSW renewable energy sector (**Sector Board Plan**).³⁹

The Sector Board Plan sets out how to cost effectively maximise the use of local goods and services and the employment of suitably qualified local workers in the construction and operation of infrastructure under the Roadmap. It also considers how to foster opportunities for apprentices and trainees.

6.2.6 Regulators

The Australian Energy Regulator (**AER**) and Independent Pricing and Regulatory Tribunal (**IPART**) are the regulators under the Roadmap. IPART has been appointed by the Minister as the relevant regulator under section 64(1) of the EII Act.

The key functions of the AER and IPART under the EII Act include:

- Making five-year revenue determinations for network infrastructure projects authorised by the Consumer Trustee, including the calculation of the prudent, efficient and reasonable capital costs of these projects.
- Making annual contribution determinations regarding the Electricity Infrastructure Fund.
- Approving a risk management framework developed by the Consumer Trustee.
- Reviewing the Consumer Trustee's Tender Rules applicable to the competitive tenders under the EII Act.
- Certain functions related to the NSW Renewable Energy Sector Plan.

³⁷ Section 45 of the EII Act.

³⁸ Section 47(3) of the EII Act.

³⁹ Section 7(4) of the EII Act.

- Any other regulatory functions in the EII Act not otherwise conferred on another person / entity from time to time.

6.3 ELECTRICITY INFRASTRUCTURE INVESTMENT ACT 2020 (NSW)

The delivery of the Roadmap is enabled by the EII Act.

Its primary objectives include:

- improving affordability, reliability, security and sustainability of electricity supply in NSW;
- co-ordinating investment in new generation, storage and network infrastructure in NSW, and to encourage such investment by reducing risk for investors; and
- supporting economic development, including by creating employment, investing in education and promoting local industry.

Through the EII Act (and the Roadmap), the NSW Government has committed to:

- declaring five REZs in the Central-West Orana, Illawarra, New England, South West and Hunter-Central Coast regions, with an intended network capacity of 12 GWs;
- establishing an Electricity Infrastructure Investment Safeguard to deliver new generation, LDS and firming capacity, including through publication of the IIO Report and implementation of Tender Rounds by the Consumer Trustee;
- establishing the Electricity Infrastructure Jobs Advocate and the Sector Board to ensure the use of locally manufactured and supplied goods and services, and maximise the engagement of suitably qualified local workers; and
- establishing a Transmission Development Scheme that will de-risk REZ investment.

Relevance to Tender Rounds

The EII Act imposes several requirements for the conduct of the Tender Round for LTESAs, including in relation to:

- how the Consumer Trustee can make recommendations to the SFV about LTESAs; and
- the development of a risk management framework to protect the long- term financial interests of NSW electricity customers in connection with the risks associated with LTESAs.

6.4 ELECTRICITY INFRASTRUCTURE INVESTMENT REGULATION 2021 (NSW)

The EII Regulation deals with matters under the EII Act, including the:

- functions of the Sector Board and the objectives of the Sector Board Plan;
- calculation of EST;
- Electricity Infrastructure Fund; and
- the Electricity Infrastructure Investment Safeguard.

Relevance to Tender Rounds

A Tender Round is to be administered in accordance with any requirements prescribed by the EII Regulation. The regulations impose additional requirements on the Consumer Trustee in conducting the Tender Round, including the:

- manner in which the Tender Round must be conducted;
- matters to be considered when conducting the Tender Round;
- matters to be considered when assessing the Financial Value; and
- matters to be considered when making a recommendation to the SFV.

6.5 IIO REPORTS

The EII Act requires that the Consumer Trustee prepare a report every two (2) years (and more frequently in certain circumstances) about Infrastructure Investment Objectives (IIO). The 2025 IIO Report was published in August 2025, which can be found [here](#).

There are objectives set under the EII Act for the construction of generation, LDS and firming infrastructure. They are:

- Minimum objectives for the construction of a specified amount of generation by the end of 2029 and long-duration storage infrastructure by the end of 2033:
 - at least the same amount of generation as 12 GW of renewable energy; and
 - 28 GWh of LDS constructed by the end of 2033, including 2 GW and 16 GWh constructed by the end of 2029.
- Overall objectives to construct additional:
 - generation infrastructure to minimise electricity costs for NSW electricity customers;
 - LDS infrastructure to meet the Reliability Standard; and
 - firming infrastructure to meet the EST and Reliability Standard.

Each IIO Report must contain a:

- Development pathway for the construction of the infrastructure to meet the IIO over the following 20 years.
- Ten (10) year plan for competitive tenders for LTESAs that the Consumer Trustee will conduct to give effect to the development pathway.

The EII Regulation sets out additional items that the report must contain and matters that the Consumer Trustee must have regard to in preparing the IIO Report.

In respect of the Tender Round, under Section 45(6) of the EII Act, the Consumer Trustee must exercise its functions on the basis of these IIO Reports. Each IIO Report will be a key input to the decision making for the Consumer Trustee with respect to indicative timing, scale and scope of competitive tenders for LTESA, as well as a critical signal to the market on these matters.

The inaugural IIO Report was released on 7 December 2021 and set out the initial development pathway and a ten-year plan for generation and long-duration storage infrastructure. The next iteration of the IIO Report was released on 21 December 2023 and introduced new minimum infrastructure minimum investment objectives for LDS by 2032. The latest IIO Report released on 11 August 2025 builds on the 2023 IIO Report and addresses several areas of change and uncertainty in the NSW energy market landscape such as risk of earlier than anticipated retirement of coal plants, ongoing supply chain challenges, delays in delivery of network infrastructure and demand forecast variability.

6.6 TENDER RULES

Under Section 47(3) of the EII Act and clause 42A(2)(a) of the EII Regulation, a Tender Round must be carried out in accordance with the Tender Rules. The intent of the Tender Rules is to provide the framework and rules for engagement by Proponents on the structure and design of Tender Rounds, specifically in respect of the matters outlined below.

Relevance to Tender Rounds

The Consumer Trustee is required to make a set of Tender Rules.⁴⁰ For Tender Rounds involving LTESAs, the Tender Rules must deal with the:

- [Eligibility Criteria](#) for making a Bid;
- notification of the opening of the Tender Round;

⁴⁰ Section 47(5) of the EII Act and clause 42A(2)(a) of the EII Regulation.

- procedure for making a Bid, including the information required to be included in a Bid;
- fee payable for making a Bid and requirements for bonds or other security;
- assessment of a Bid by the Consumer Trustee;
- other matters the Consumer Trustee considers necessary; and
- matters prescribed by the EII Regulation.⁴¹

6.7 THE NSW RENEWABLE ENERGY SECTOR BOARD PLAN

Under the EII Act, one of the Sector Board's key functions is to prepare and provide to the Minister a plan for the NSW renewable energy sector, in particular in relation to the operation of the sector and the manufacture and construction of infrastructure in the sector.⁴² Once approved by the Minister upon recommendation by the IPART, the Sector Board Plan must be published on the Department of Climate Change, Energy, the Environment and Water (**DCCEE**W) website and takes effect on the day it is published.⁴³

The Sector Board Plan must set out how to, in a cost-effective way, achieve the following in the construction of generation, storage and network infrastructure carried out under the EII Act:

- maximising use of locally produced and supplied goods and services;
- maximising employment of suitable qualified workers;
- fostering opportunities for apprentices and trainees; and
- achieve other objectives prescribed by regulations (which at present prescribe protecting the financial interests of NSW electricity customers and being consistent with Australia's international trade obligations).⁴⁴

Relevance to Tender Rounds

The Consumer Trustee must consider the Sector Board Plan when exercising its functions, including conducting the Tender Round, assessing and making recommendations on selected Projects.⁴⁵

6.8 FIRST NATIONS GUIDELINES

Under Section 4 of the EII Act, the Minister is to issue guidelines about consultation and negotiation with the local Aboriginal community in relation to relevant Projects for the purposes of increasing employment and income opportunities for the local Aboriginal community.

Relevance to Tender Round

The Consumer Trustee must consider the First Nations Guidelines when exercising its functions, including conducting the Tender Round, assessing and making recommendations on selected Projects.⁴⁶

6.9 RISK MANAGEMENT FRAMEWORK OUTLINE

The purpose of the Risk Management Framework is to protect the financial interests of NSW electricity customers in connection with the risks associated with LTESAs. To achieve this objective, the Risk Management Framework describes, coordinates, and governs risk management of:

- The five specific risks related to LTESAs that are covered by the Risk Management Framework, being:
 - Benefit of LTESAs.

⁴¹ Sections 47(5) of the EII Act.

⁴² Section 7(4)(a) of the EII Act.

⁴³ Section 8(5) of the EII Act.

⁴⁴ Section 8(1) of the EII Act.

⁴⁵ Section 9(1) of the EII Act.

⁴⁶ Section 4(4) of the EII Act.

- Electricity Infrastructure Fund liquidity.
- Contribution volatility.
- Contracts market liquidity.
- Prudent cash balance.
- Specific risks to be considered by the Consumer Trustee as may be set out in the EII Regulations from time to time.
- The requirements in the EII Act for the Consumer Trustee to act in the long-term financial interests of NSW electricity customers.

The Risk Management Framework:

- is prepared by the Consumer Trustee in accordance with Section 51(1) of the EII Act;
- is approved by the AER as the regulator in accordance with Section 51(3) of the EII Act; and
- provides for the roles and responsibilities of the Consumer Trustee, Financial Trustee, the SFV and the AER as the regulator under the Risk Management Framework.

Relevance to Tender Rounds

The Consumer Trustee will act in accordance with the Risk Management Framework, including with respect to the recommendation of LTESAs. The purpose of the Risk Management Framework is to protect the long-term financial interests of NSW electricity customers in connection with the risks associated with LTESAs.



7. Project Documents

The proforma Project Documents can be found on the ASL [website](#) and include:

- 1. To be executed as a deed poll for the benefit of the Consumer Trustee and SFV – at Bid submission stage:**
 - Tender Process Deed – Single Proponent; or
 - Tender Process Deed – Consortium.
- 2. To be entered into at award stage:**
 - LTESA; and
 - PDA (for firming supply only).⁴⁷

A summary of the key Project Documents is provided in **Table 17**.

Table 17 Summary of Project Documents

Document	Description	Counterparty
LTESA	A financial derivative contract that provides an LTES Operator with a series of options to access a variable annuity payment.	SFV
PDA	The agreement outlining the obligations on the LTES Operator to achieve FC, construct and commission the Project to a level required to support the operation of the LTESA and comply with agreed social licence commitments as part of the Bid.	SFV

⁴⁷ Note that Proponents bidding for a Demand Response LTESA will not be required to enter into a PDA.

Glossary

This document uses many terms that have meanings defined in the National Electricity Rules (**NER**). The NER meanings are adopted unless otherwise specified.

Unless otherwise defined in the table below, all terms defined in the EII Act and EII Regulation apply in this document.

Term	Definition
AC	Alternating Current
Access Right	Access Rights allocated under a declared Access Scheme that authorise access to, and use of, the Access Rights Network
Access Rights Network	The network infrastructure to which the Access Scheme applies
Access Scheme	An access scheme declared by the Minister under Section 24 of the EII Act to apply in a renewable energy zone or part of a renewable energy zone
Addendum	Any document issued by the Consumer Trustee after the date of these Guidelines and labelled as an “Addendum” to these Guidelines; collectively known as “Addenda”
AEMO	Australian Energy Market Operator Limited (ABN 94 072 010 327)
Aggregated Project	Aggregation of small resources less than 20MW, such as distribution network-connected batteries and community batteries. For the purposes of this Tender Round, an Aggregated Project can only consist of one technology type and only bid for one LTESA product
AER	Australian Energy Regulator
Alternative Bid	As described in Section 3.1.3
Approval	Any approvals, authorisations, permits, consents, licences, registrations, determinations, certificates, permissions, exemptions and the like from any Authority or under any Law required to be issued, obtained or satisfied in connection with the performance by the Selected Proponent of its obligations under the Project Documents
ASL	AusEnergy Services Limited (ABN 59 651 198 364)
Assessment Criteria	Eligibility Criteria and Merit Criteria
Assisting Entities	Assisting Entities means: <ul style="list-style-type: none"> • AEMO; • EnergyCo; • Transgrid (the NSW jurisdictional transmission planner); • The Network Operator; • The Scheme Financial Vehicle; and • The Consumer Trustee’s Associates, including, without limitation, King & Wood Mallesons, Ernst & Young, GHD, Endgame Economics and other consultants advised from time to time by the Consumer Trustee on its website or by direct communication to Proponents, and other legal, technical or commercial advisers from which the Consumer Trustee seeks support in relation to a Tender Round
Associate	In relation to a person, any Related Body Corporate of that person or any officer, employee, agent, contractor, consultant, nominee, licensee, or adviser of that person or that Related Body Corporate and, in the case of a Proponent, includes: <ul style="list-style-type: none"> • each Consortium Member and any Related Body Corporate, adviser, officer, employee, agent, contractor, consultant, nominee, licensee or adviser of a Consortium Member; • any Debt or Equity Providers (in respect of the Project) and any Related Body Corporate, adviser, officer, employee, agent, contractor, consultant, nominee, licensee or adviser of each Debt or Equity Provider (in respect of the Project); • to the extent they are not otherwise Consortium Members, the entities proposed to enter into the Project Documents and to form part of the corporate group in which those entities are included, but excludes the Consumer Trustee and its Associates; and • in the case of the Consumer Trustee, or the SFV, any officer, employee, agent, contractor, consultant, nominee, licensee or adviser of that entity but does not include Proponents or Consortium Members. In the context of clauses 5.5(c), 5.6, and 5.9, also includes the Commonwealth of Australia

Term	Definition
Authority	Any government department, local government council, government or statutory authority, body, instrumentality, minister, agency or other authority exercising administrative or regulatory functions
BESS	Battery energy storage system
Bid	Bid submitted by Proponents in a Tender Round
Bid Closing Date and Time	As defined under Important Dates
Bid Entity	The legal entity to be responsible for the Proponent's Bid, bonding, and counterparty to the Project Development Agreement and/or LTESA, as proposed in accordance with Proponent Eligibility Criteria
Bid Variable	Commercial terms of the LTESA that may be altered by the Proponent in either the Default Bid or Alternative Bid
Business Day	A day other than Saturday, Sunday and any other day not taken to be a public holiday in Sydney, Australia
CAPEX	Capital expenditure
Claim	Any claim, proceeding, action, cause of action, demand or suit (including by way of contribution or indemnity) made: <ul style="list-style-type: none"> • in connection with the Tender Round, Tender Rules, these Guidelines, the Project Documents or the Project; or • at law or in equity; or • for specific performance, restitution, payment of money (including damages), an extension of time or any other form of relief
Closing Date and Time	The Bid Closing Date and Time or the Registration Closing Date and Time, as relevant
Commercial Operations Date (COD)	The target date for the LTES Operator to achieve commercial operations for the Project
Community Engagement Plan	The plan to be submitted as part of a Bid in respect of EC9 and MC4 that complies with the requirements set out in Returnable Schedule for MC4
Competing Proponent	In respect of a Proponent, any person responding to these Guidelines or participating in the Tender Round other than the Proponent
Conflict Protocols	As described in Section 5.16 of these Guidelines
Connection Enquiry Response	NSP's response in relation to a Project, required to be provided under set timeframes under the NER, to the connection enquiry made to connect to the distribution or transmission network
Consortium Member	Each of the following entities (which may form part of the Proponent) in their individual capacity: <ul style="list-style-type: none"> • sponsor(s), including each 'Proponent Consortium Member' as that term is defined in the Consortium Process Deed; and • any special purpose vehicle or entity that is intended to be the Bid Entity; and • any additional entity included in the Proponent in accordance with the process set out in the Consortium Process Deed
Consortium Process Deed	As defined in the Tender Process Deed
Consumer Trustee	The Consumer Trustee as appointed under the EII Act, this being ASL
Contribution Towards EST	<p>It is expected that a Project will need to meet the following conditions to have a Contribution Towards EST in the tender assessment:</p> <ul style="list-style-type: none"> • not classified as existing, committed or anticipated, as per the July 2025 AEMO Generation Information update; • for Projects below 5 MW which are ordinarily not recorded as part of AEMO Generation Information, have not already reached Final Investment Decision (FID) by 31 July 2025; • for Demand Response, not include Wholesale Demand Response Units (WDRUs) that were registered with AEMO by 31 July 2025; and • be located in the SNW subregion or in other subregions where the Project is able to contribute to EST <p>Projects are expected to have a higher relative Contribution Towards EST if they are located in the SNW subregion and have a longer duration</p>

Term	Definition
Debt or Equity Provider	Any actual or potential provider of debt or equity funding, facilities or accommodation directly or indirectly to the Proponent in relation to the Project, including any security trustee, bond trustee, agent, underwriter, arranger, financial guarantor, bond provider or hedge counterparty however described
Development Approval	A 'development approval' pursuant to the <i>Environmental Planning and Assessment Act 1979</i> (NSW)
DEVEX	Development expenditure
Default Bid	As described in Section 3.1.3
Disclosed Information	<p>The following information (of whatever nature, including written, graphical, electronic, oral or in any other form) which is disclosed to, or otherwise obtained by or on behalf of, the Proponent or Consortium Member or any respective Associate in connection with the Project or this Tender Round, including:</p> <ul style="list-style-type: none"> • these Guidelines and any information disclosed pursuant to these Guidelines (and other documents released as part of the Tender Round) as part of the Tender Round; • any oral or written advice, representations or information given by or on behalf of the Consumer Trustee or any of their Associates during this Tender Round; • all material contained in any data room used by the Consumer Trustee and the Proponents; and • each Bid to the extent that it contains or would reveal any of the information referred to in the paragraphs above, any other information which the Proponent, Consortium Member or any respective Associate knows or ought reasonably to know is confidential to the Network Operator, Consumer Trustee or any of their Associates or should be treated as such
DNSP	Distribution Network Service Provider
Duplicative Bid	A bid in respect of the same Project as another Bid from the same Proponent or its Associates, where there are only changes to the configuration or design (such as capacity or storage duration)
EII Act	<i>Electricity Infrastructure Investment Act 2020</i> (NSW)
EII Regulation	<i>Electricity Infrastructure Investment Regulation 2021</i> (NSW)
Electricity Infrastructure Fund	As set out in Part 7 of the EII Act
Electricity Infrastructure Investment Safeguard	As set out in Part 6 of the EII Act
Eligibility Criteria or EC	Proponent Eligibility Criteria and Project Eligibility Criteria
EnergyCo	Energy Corporation of NSW
EST	NSW Energy Security Target
Energy Security Target monitor (ESTM)	ESTM is responsible for assessing and monitoring whether NSW will have sufficient firm capacity (generation, firming and storage, transmission capacity) to meet the EST under different scenarios
Final Project Documents	Each final Project Document and other contract documentation entered into or to be entered into by the Bid Entity and the relevant counterparties including the SFV amongst others (as applicable) in order to document the terms and conditions for undertaking the Project
Finance and Construction Criteria	The Project commitment criteria named as the finance criteria and the construction criteria on the generator information page being the information resource established, maintained and published by AEMO under the NER, rule 3.7F, from time to time
Financial Close (FC)	In respect of a Project, has the meaning given to that term in the relevant Project Development Agreement
Financial Trustee	The 'financial trustee' appointed by the Consumer Trustee to administer the SFV pursuant to Section 61 of the EII Act. The entity appointed as financial trustee is Equity Trustees Limited
Firming LTESA	As described in Section 2.1
FIRB	Foreign Investment Review Board
First Nations Guidelines	Set of guidelines that the Minister has issued about consultation and negotiation with the local Aboriginal community in relation to relevant projects for the purposes of increasing employment and income opportunities for the local Aboriginal community under Section 4 of the EII Act
GW	Gigawatt
GWh	Gigawatt-hour
Hybrid Project	As defined in Section 3.4 of these Guidelines

Term	Definition
IIO	Infrastructure Investment Objectives
IIO Report	Infrastructure Investment Objective Report prepared by the Consumer Trustee under Section 45(2) of the EII Act
Infrastructure Investment Objectives (IIO)	The 'Infrastructure Investment Objectives' as defined in Section 44 of the EII Act
Initial Security	In respect of a Bid, has the meaning given to that term in the Project Development Agreement for Firming Supply or in the Demand Response LTESA
Intellectual Property Rights	<p>All existing and future rights in the nature of intellectual property or industrial property (within the meaning of the term 'industrial property' in Article 1 of the Paris Convention for the Protection of Industrial Property) throughout the world, including:</p> <ul style="list-style-type: none"> • copyright; • trade and service marks (whether registered or unregistered); • designs (whether registered or unregistered); • patents and inventions (whether or not patented or patentable); • internet domain names; • trade, business or company names; and • confidential information and trade secrets, <p>whether tangible or intangible, which incorporates, embodies or is based on any of the things referred to in the paragraphs above</p>
IPART	Independent Pricing and Regulatory Tribunal of NSW
Late Bids	As defined in Section 3.1.1 of these Guidelines
Law	Commonwealth, state, or local legislation, judicial, administrative, or regulatory decrees, judgments, awards or orders and all common laws and principles of equity and, for the avoidance of doubt, includes any Regulatory Instrument
Liability	<p>Any loss, cost, liability or expense whether:</p> <ul style="list-style-type: none"> • arising from or in connection with any proceeding or Claim or not; • liquidated or not; • legal or equitable; • present, prospective or contingent; or • owed, incurred or imposed by or to or on account of or for the account of any person alone or severally or jointly with another or others
Locational Reliability Factors	Locational reliability factors in NSW in the near-term, as described in AEMO's 2025 Electricity Statement of Opportunities Report figure 29. Projects located near connection points with relatively high reliability factors are likely to have relatively high reliability benefits
LDS	Long duration storage
LTESA	Long-term Energy Service Agreement
LTES Operator	Party responsible for the operation and management of firming infrastructure in connection with an LTESA
Maximum Liability	As defined in Section 3.1.5 of these Guidelines
Merit Criteria (MC)	Merit Criteria as set out in Section 4.2 of these Guidelines
Minimum Project Capacity	The Minimum Project Capacity required to participate in this Tender Round
Minister	NSW Minister for Energy
MW	Megawatt
NEL	The National Electricity Law, set out in the schedule to the <i>National Electricity (South Australia) Act 1996</i> (SA) as it applies in NSW
NEM	National Electricity Market
NER	The National Electricity Rules made under the NEL, as it is applied in NSW
Net LTESA Cost	As defined in Section 3.1.5 of these Guidelines
Net Operational Revenue	As defined in Section 2.1 of these Guidelines
Net Revenue Threshold	As defined in Section 2.1 of these Guidelines

Term	Definition
Non-Compliant	In relation to a Bid means a response that is not substantially complete, or which does not substantially address each of the requirements set out in these Guidelines or the Tender Rules, or which addresses the requirements set out in these Guidelines or the Tender Rules but not in the manner contemplated by these Guidelines
NSP	Network Service Provider
NSW	New South Wales
NSW Electricity Infrastructure Roadmap (Roadmap)	The NSW Government's plan to transform the NSW electricity sector by supporting private investment in renewable energy projects by 2030
Online Portal	The online portal made available by the Consumer Trustee to Proponents as part of participation in the Tender Round
Portfolio Assessment	As described in Section 3.1.1 of these Guidelines
Products	The products (Firming LTESA and Demand Response LTESA) being procured under this Tender Round
Project	Means; <ul style="list-style-type: none"> a) in the case of Firming Supply: a physical electricity generation or storage facility built in respect of which an LTESA is being sought by the Proponent, including any proposed supporting network remediation and connection assets; and b) in the case of Demand Response: a facility comprising one or more Wholesale Demand Response Units that is contracted to be delivered by the Proponent under an LTESA
Project Development Agreement (PDA)	A contract that governs the achievement of financial close, the construction and relevant social licence commitments of a Project awarded an LTESA
Project Documents	<p>The Project Development Agreement and/or LTESA, together with any other documents that are:</p> <ul style="list-style-type: none"> • required or contemplated under the Project Development Agreement and/or applicable LTESA; or • specified by the Consumer Trustee as required to be entered into by the SFV, the Proponent and, if relevant, others at or around the same time as the Project Development Agreement and/or the applicable LTESA <p>The full suite of Project Documents will be determined on a case-by-case basis for each Proponent, having regard to the relevant Bid and specific Project arrangements</p>
Project Eligibility Criteria	Eligibility Criteria as set out in Section 4.1.2 of these Guidelines
Project Firmness Factor	Calculated by multiplying Project Capacity by Locational Reliability Factor and Storage Firmness Factor. A Project's Firmness Factor is an indicator of a Project's reliability benefit
Project Shortlist	Shortlist of Bids to progress to Consumer Trustee, based on assessment against Merit Criteria
Proponent	Any person (who alone) or persons (who together, including Consortium Members), submit, or intend to submit, a Bid, including a shortlisted Proponent and a Selected Proponent
Proponent Eligibility Criteria	Eligibility Criteria as set out in Section 4.1.1 of these Guidelines
Q&A Process	The question-and-answer process in respect of the Tender Round described in Section 3.1.1 of these Guidelines
Ranked List	A ranked list of Bids with ordered according to their performance against the Merit Criteria, with considering given to the objectives and requirements of the EII Act and EII Regulation
Recommended Bid	As defined in Section 3.2 of these Guidelines
Registration Closing Date and Time	As defined under Important Dates
Regulator	Australian Energy Regulator (AER) and/or Independent Pricing and Regulatory Tribunal (IPART) as the context requires
Regulatory Instrument	Includes: <ul style="list-style-type: none"> • the NEL and the NER; • the EII Act and EII Regulations; • any other Law that regulates the electricity industry in NSW; and • any relevant licence, Approval, code, instruction, direction, condition or orders of an Authority (whether formal or informal) that regulates a person's activities in respect of the electricity industry
Related Body Corporate	Has the meaning given in the <i>Corporations Act 2001</i> (Cth), but on the basis that 'subsidiary' means: <ul style="list-style-type: none"> (a) another entity which is a subsidiary of the first entity within the meaning of the <i>Corporations Act 2001</i> (Cth); or

Term	Definition
	<p>(b) is part of the consolidated entity constituted by the first entity and the entities it is required to include in the consolidated financial statements it prepares, or would be if the first entity was required to prepare consolidated financial statements</p> <p>provided that a trust may be a subsidiary (and an entity may be a subsidiary of a trust) if it would have been a subsidiary under this definition if that trust were a body corporate. For these purposes, a unit or other beneficial interest in a trust is to be regarded as a share</p>
Reliability Contribution	As defined in Section 3.1.5 of these Guidelines
Reliability Standard	As defined in the EII Act
Returnable Schedule	The Returnable Schedules to be provided by the Proponent as part of the submission of a Bid as referred to in these Tender Guidelines
REZ	A 'renewable energy zone' under Section 23 of the EII Act
Risk Management Framework	The 'risk management framework' developed by the Consumer Trustee pursuant to Section 51 of the EII Act
Scheme Financial Vehicle SFV	The counterparty to the LTESAs and responsible for administering payments pursuant to the EII Act
SEARs	Secretary's Environmental Assessment Requirements
Sector Board	The NSW Renewable Energy Sector Board
Sector Board Plan	The NSW Renewable Energy Sector Board Plan prepared by the Sector Board pursuant to section 7(4)(a) of the EII Act (published September 2022), as further described in Section 6.6 of these Guidelines
Security for Process Bond	In respect of a Bid, has the meaning given to that term in the Tender Process Deed
Selected Proponent	In respect of a Proponent, any person whose Project is selected as set out in Section 3.3 of these Guidelines to be awarded the relevant Project Documents
Shared Associate	As described in Section 5.16 of these Guidelines
SNW	Sydney-Newcastle-Wollongong sub-region within NSW
Storage Firmness Factors	Storage Firmness Factors reflect the firmness of various technologies in meeting maximum demand, in MW. ASL considers that these factors are a reasonable proxy of the likely availability of Projects during periods of peak demand in NSW, based on dispatch durations
Tender Commencement Date	The date of which the Tender Round is opened, as defined under Important Dates
Tender Conditions	The terms and conditions set out in Section 5 of these Guidelines and such further terms and conditions that are otherwise imposed by the Consumer Trustee in respect of the Tender Round
Tender Documentation	<p>The documentation issued by the Consumer Trustee in respect of the Tender Round, including:</p> <ul style="list-style-type: none"> the Tender Rules; these Guidelines; Tender Round market briefing materials; and the Tender Process Deed executed by the relevant Proponent; but does not include the Project Documents and any other contract documents issued in conjunction with the Tender Documentation listed above
Tender Guidelines or Guidelines	This document, including its Tender Round details (before the table of contents), schedules, attachments and appendices, and any Addenda
Tender Process Deed	A legally binding deed, setting out the terms under which Proponents participate in the Tender Round
Tender Round	The Tender Round as specified in these Guidelines, commencing date notified by the Consumer Trustee on the Consumer Trustee's website and concluding when the Consumer Trustee has notified each Proponent that the process has concluded
Tender Rules	Tender rules, made by the Consumer Trustee under section 47(5) of the EII Act, and under regulation 42A of the EII Regulation, that sets out how the Consumer Trustee will conduct Tender Rounds in respect of the award of LTESAs
Validity Period	The validity period of the Bid to be specified by the Consumer Trustee prior to Bid Closing Date and Time
WDRM	Wholesale Demand Response Mechanism

Term	Definition
Wholesale Market Benefit	As defined in Section 3.1.5 of these Guidelines
WDRU	Wholesale Demand Response Units
Unserved energy USE	As defined in the NER, as applicable to the NSW region



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